

#L#Aime\_ton\_voisin eighbour

### Energy Communities Designer and Operator

- Main Business: Data Analytics and Software Development
- Incorporation: 2019 october
- 10 employees
- « Jeune entreprise innovante » status
- Incubated in the Montpellier Business Innovation Center
- Project launched in July 2017(Hong Kong)

Industry: Commodities management, Energy.

Changing market, driven by 4 major trends:

- 1. Decarbonization,
- 2. Decentralization,
- 3. Deregulation
- 4. Digitization

#### MISSION

To Create thee Clever Energy Community,

To promote ethical shared economies

To satisfy the demand by customers for greater insight and control



The global energy demand will rise up to 60% before 2040

Today, only 32% is low carbon emission

In France 92% of households wish more renewables

Only **7%**\* have the option of renewables

# The Energy Transition is not a choice available to consumers

Source IEA electricity info 2019, ADEME 2019

\*part des opérateurs alternatifs 100% renouvelables



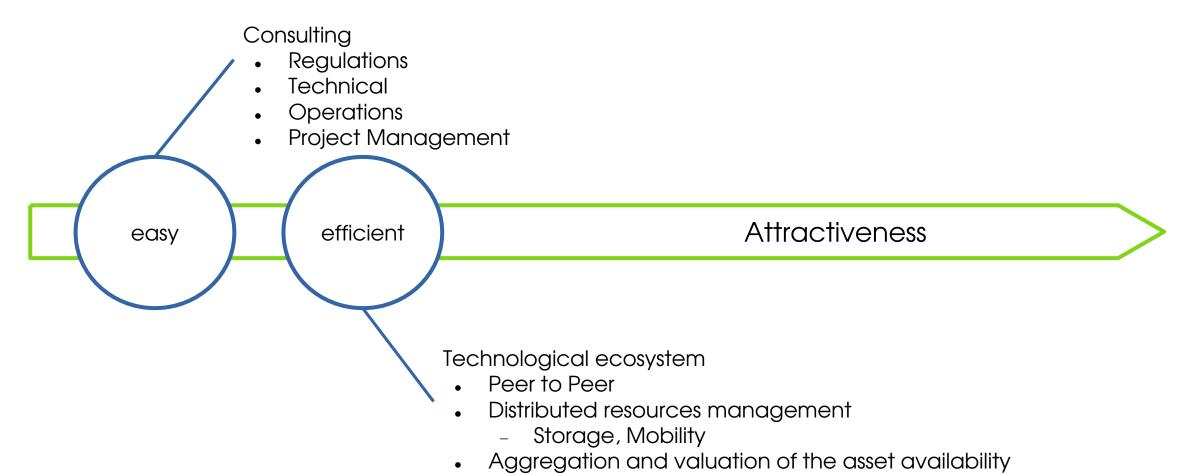
## What is the solution to grow the renewables market in France?

Energy communities

« An Energy community is a group of individuals or businesses who decide to produce, consume and share their energy. »



#### Beoga: and thee community...

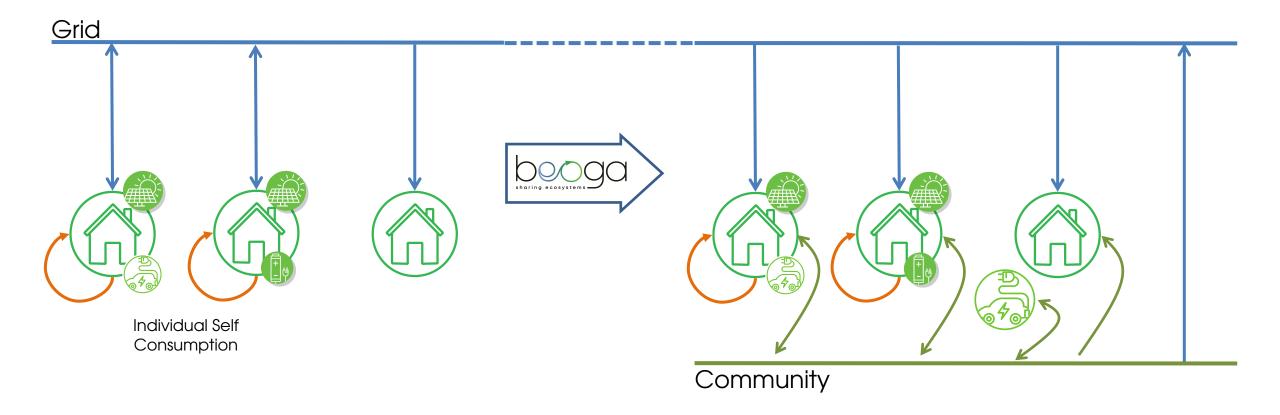


Dynamic repartition key

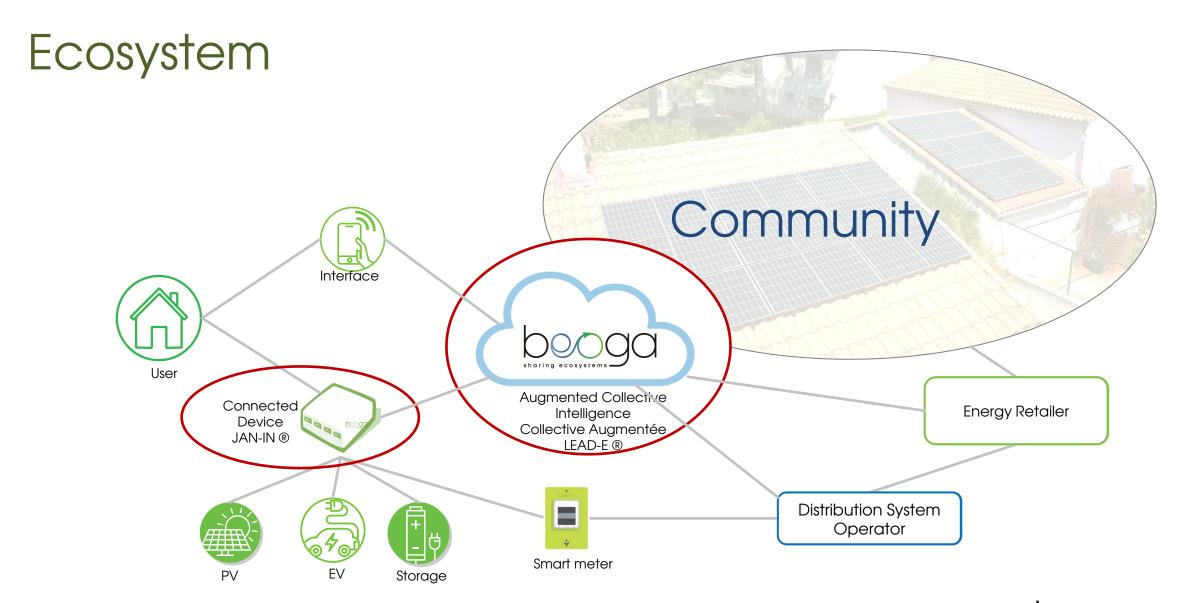
Interoperability, proprietary algorithms



### Collective Self Consumption Principle









#### Smart Iou quila

Pilot in France



Incremental Technologic innovation

Usage disruption (Servuction)

(V2G – decentralized storage)

(Algorithms – prediction – Grid Services)

Social Disruption

(New Business Model – Value co- creation)



#### Ambition?

- Be the leader in energy communities operation
- Creating a standard to enable model growth
- Increase renewables generation by 20%
- Reduce energy bills by 15%

