



[www.aloeecell.com](http://www.aloeecell.com)

**let's end the energy gap**

# PROBLEM DEFINITION



**97%** of the materials used in the batteries are imported



Batteries are removed when 20-30% of its energy left which can explode



Batteries end up in landfills Release **toxic materials** causing soil, water & air pollution.



India generates **2 Million** Metric tonnes of waste every year. accounting to **82%** of E-Waste as reported by 'India Today'.



In India, chronic kidney disease is the **seventh** leading cause of death with over **100,000** patients.



Around **10 lakh** patients of liver cirrhosis are newly diagnosed every year in India.



Chronic Obstructive Pulmonary Disease (COPD) was the **second highest cause of death** in India

**69% of these are adjacent to Landfill areas.**



# SOLUTION



THE SAFE ALTERNATIVE TO LEGACY BATTERIES

**ALOE E-CELL**

**1.5V | ECO-FRIENDLY | NON TOXIC**



**ANTI-LEAK  
PROTECTION**

# WORLD'S FIRST 100% ECO-FRIENDLY BATTERY



- ✿ **MADE FROM ALOE VERA**
- ✿ **NON EXPLOSIVE**
- ✿ **NON TOXIC**



# TECHNOLOGY & INNOVATION

## MATERIAL EVOLUTION

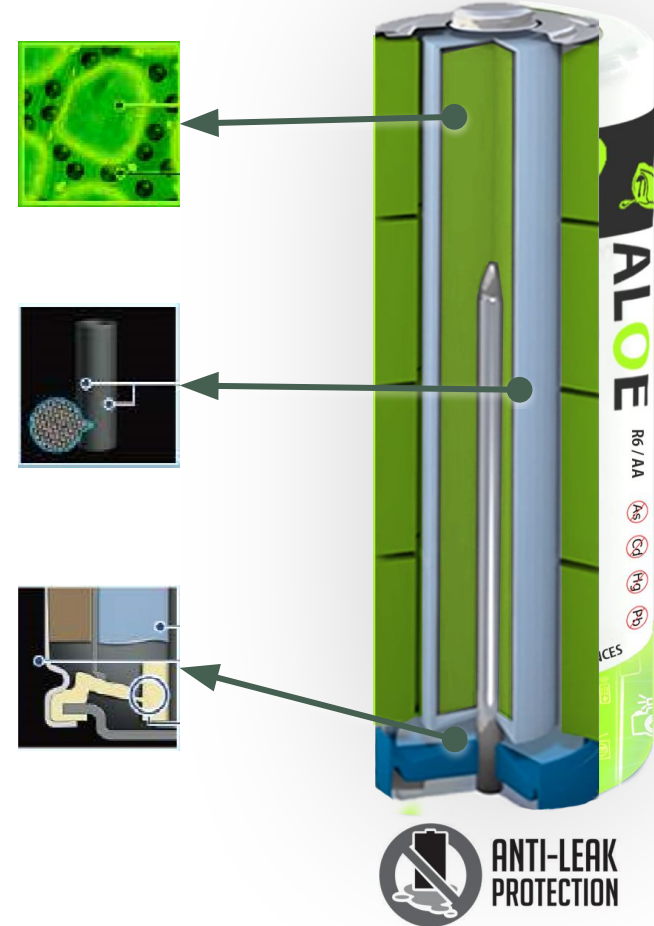
Aloe E-cell are created using aloe vera gel processing with natural & high-reactive ingredients, the Aloe E-Cell battery succeeds to generate stable potential for power-hungry devices.

## ENGINEERING EVOLUTION

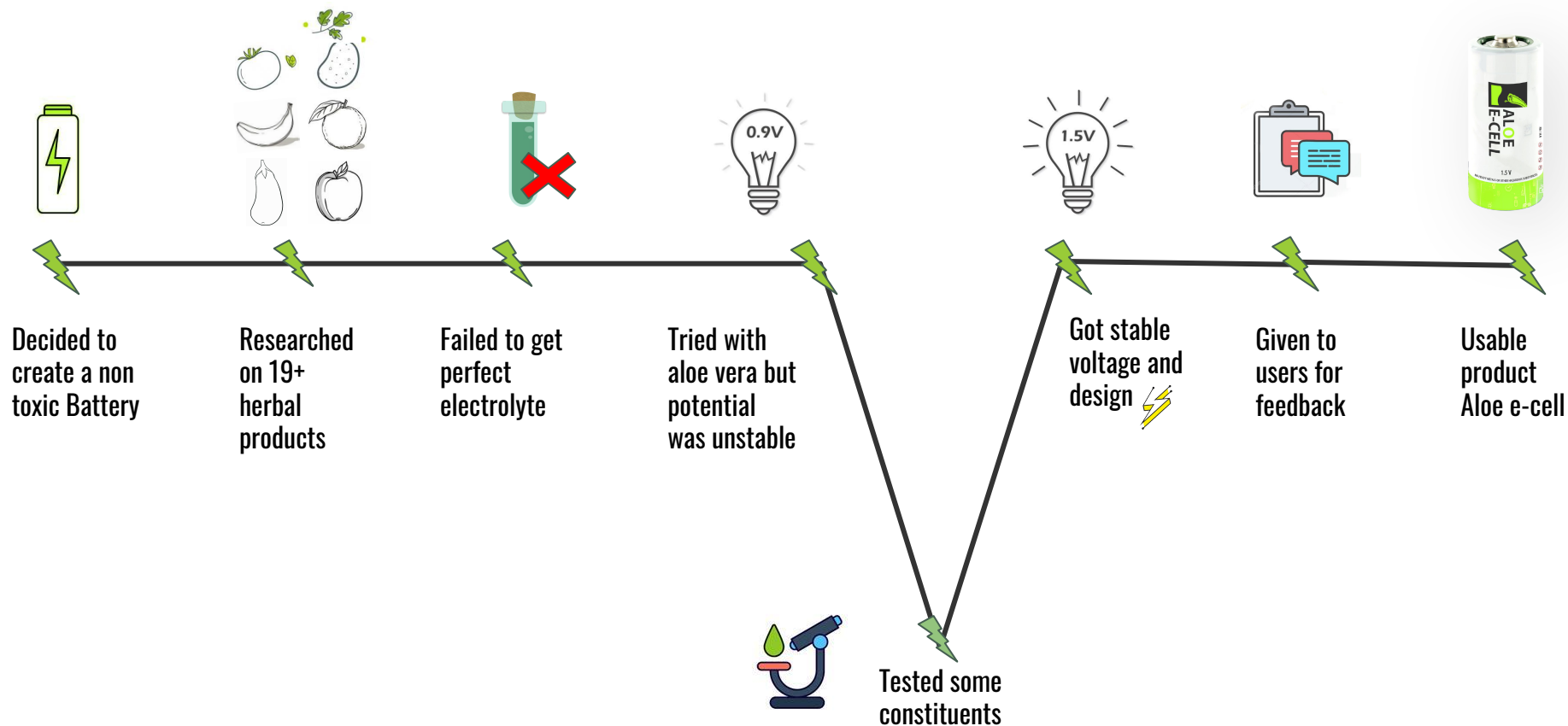
With an homogenised filling, the current is allowed to flow with much greater consistency, keeping these batteries working. The design would include a separator for better ion transport.

## DESIGN EVOLUTION

Structural design which provides a lot more space for active ingredients resulting in longer lasting performance. A strong internal structure and a tough outer coating ensures far better impact resistance.



# HOW ALOE E-CELL CREATED



# WHY ALOE ONLY ?



Why our Raw Material is the best choice :

## CULTIVATION ADVANTAGE

Aloe Vera can grow in any condition ranging from dry to humid from hot to cold. Can be grown at a temp of 10°C-50°C

## ECONOMIC ADVANTAGE

Aloe Vera is the cheapest raw material that can generate electricity at the lowest cost and great potential. 2 acres of land can grow 30 tons of Aloe Vera which can generate 72000 batteries. Regrows itself in 10 weeks.

## DISPOSAL ADVANTAGE

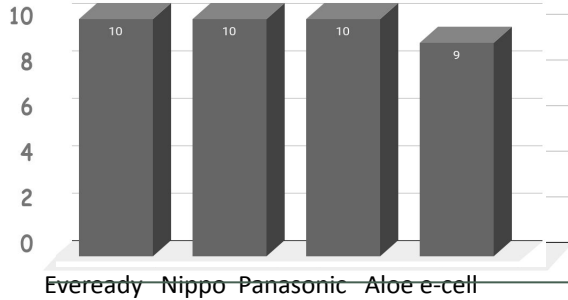
Aloe Vera can easily decompose in soil leaving its vital nutrients to it which can increase the amount of nutrients in the soil

## HEALTH ADVANTAGE

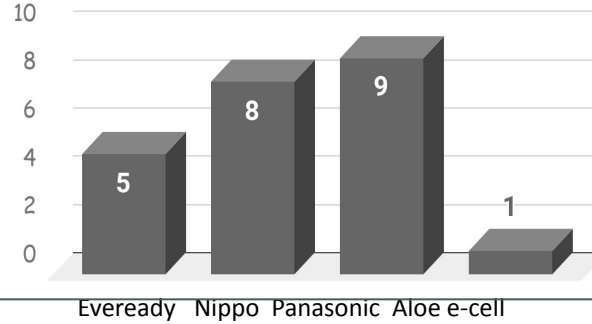
Aloe vera has no harmful substance present which makes it free from health hazard (unlike the ones present in other existing cells)

# UNIQUE VALUE PROPOSITION

## Price Comparison



## hazardous



OUR UNIQUE VALUE PROPOSITIONS  
ARE IN TERMS OF



**MONEY SAVED**



**TIME INCREASED**

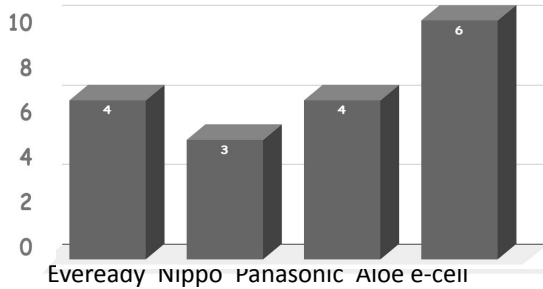


**PAIN RELIEVED**

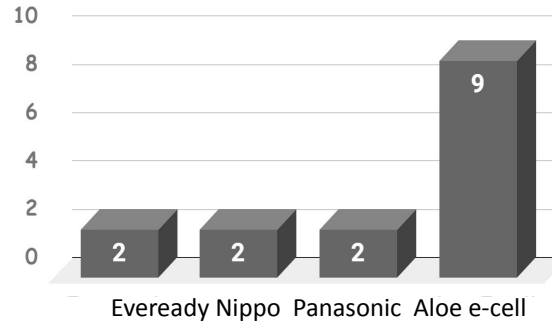


**ENJOYMENT & SAFE**

## Price in INR

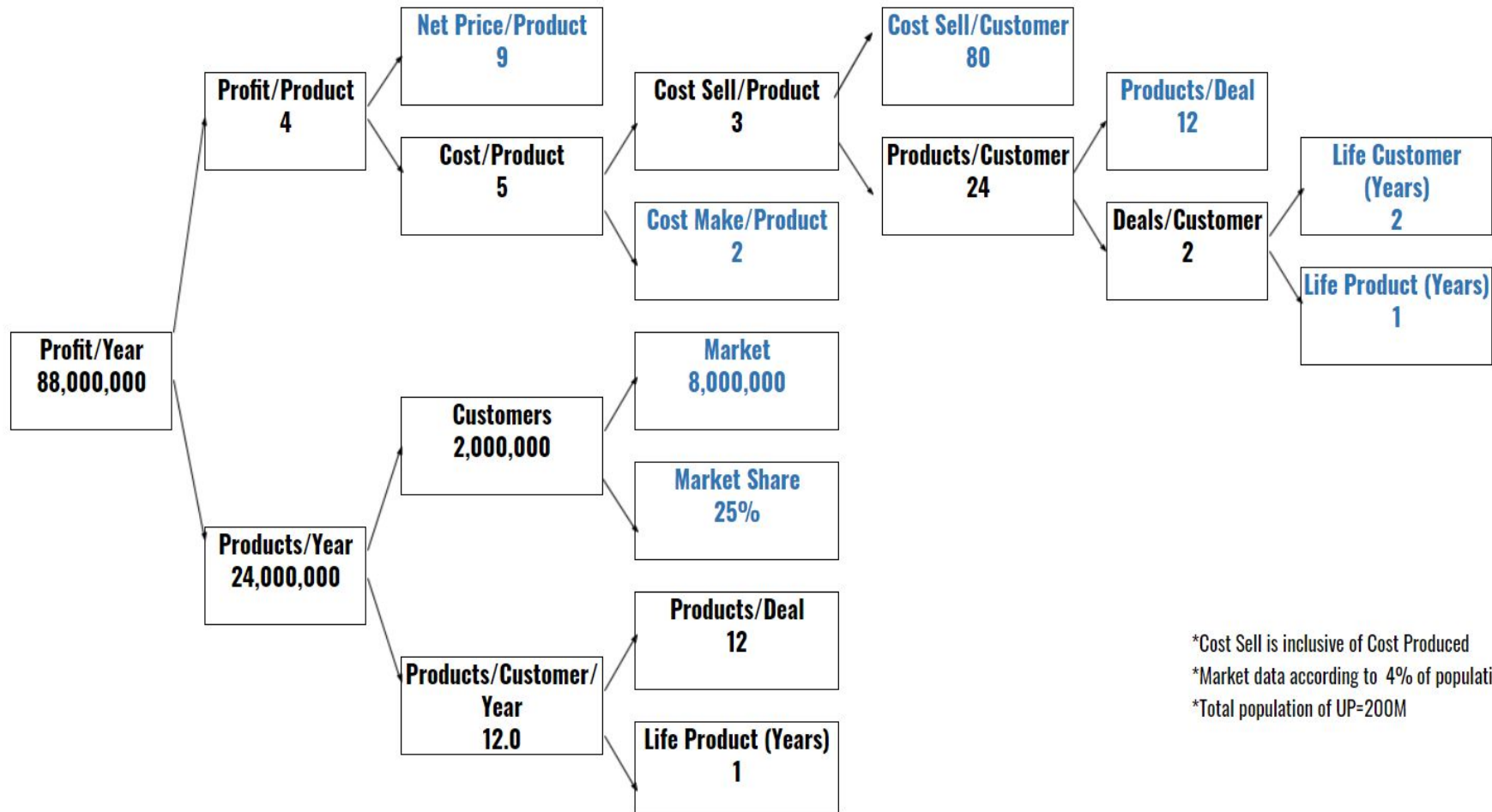


## Durability Comparison



## Eco-friendly

# FINANCIAL



\*Cost Sell is inclusive of Cost Produced

\*Market data according to 4% of population of UP, India

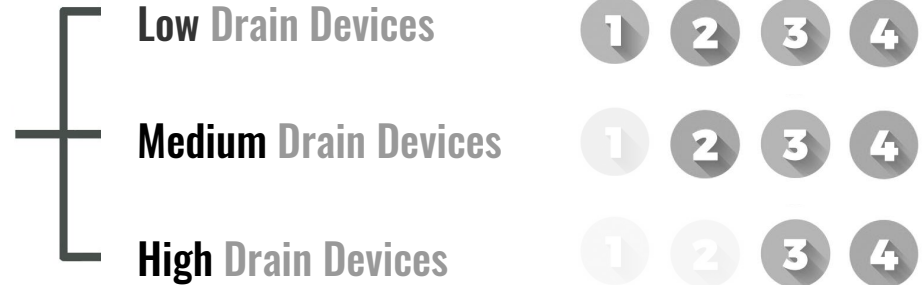
\*Total population of UP=200M

# MARKET SIZE & FACTS

We classified our market in three segments as :

## OUR UNIQUE VALUE PROPOSITION

-  **MONEY SAVED**
-  **TIME INCREASED**
-  **ECO FRIENDLINESS**
-  **ENJOYMENT & SAFE**



	CONSUMPTION	CAGR		
INDIA	2.7B Units	35%	BY 2023	USD 29.8 billion by 2024
Globally	89B Units	27%	BY 2022	USD 139.36 billion by 2026

# ENVIRONMENTAL & FINANCIAL POTENTIAL



- 🌿 **78% saving approximately 109 Billion Dollars annually** which is wasted in importing raw materials from different countries.
- 🌿 Source of income for farmers growing Aloe Vera as 2 acres of land can yield a profit of **8400 USD per harvest**.
- 🌿 **71.6% Reduction** in environmental pollution caused due to usage of batteries(\*battery University).
- 🌿 **97% Reduction** in Disease statistics caused due to usage of dry cell batteries.
- 🌿 Reduction in Carbon FootPrint, Landfills & **87% of E-waste** caused due to batteries.

# JOURNEY SO FAR



#startupindia

National Startup Award 2020 Winner In Energy Sector 

Schneider  
Electric

Declared Best bold Idea of the world 2019 & Global Winner By Schneider Elect. 



Represented at HQ

Google

intel



svb



Represented at Universities

Stanford  
University

Berkeley  
UNIVERSITY OF CALIFORNIA



DRAPER  
UNIVERSITY



Selected By

EO

eit

step  
CONFERENCE

IIM KOZHIKODE  
LIVE  
LABORATORY FOR  
INNOVATION  
VENTURING AND  
ENTREPRENEURSHIP



TIDE 2.0  
Technology Incubation and Development of Entrepreneurs



Incubated At

NEXUS  
Startup Hub @ ACND



# OUR TEAM



**CO-FOUNDER**  
**NIMISHA VARMA**

Research and Product  
Development Strategic  
Planner



**CO-FOUNDER**  
**NAVEEN SUMAN**

Creative & Technical  
Development Market  
Analyst



**ERIK AZULAY**  
(Technology &  
Commercialization)



**VIKAS SOOD**  
(Marketing & Sales)



**Rahul Singh**  
(Strategy Planning &  
Community Connects )



