



# HERONTRACK

EUROGLAS  
de landtsheer



## Case study

HeronTrack and  
Euroglas-De Landtsheer:  
Business across borders



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Euroglas-De Landtsheer:  
Business across borders

# Tool management employed by companies

EUROGLAS  
de landtsheer

IGP INDUSTRIAL  
GLASS PROCESSING

SAFETYGLASS



**25.000.000 €**

Turnover



**150**

Number of employees

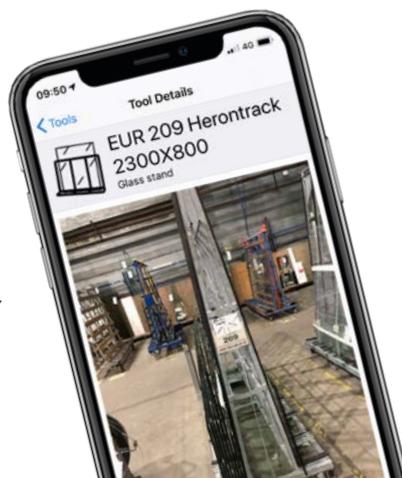
**Euroglas-De Landtsheer is a company specialized in the production of layered and safety glass** protective screens out of tempered glass, safety or roof-glazing, doors, windscreens, shower stalls, interior walls, etc.), mainly oriented towards decoration. Their activities are controlled from their 3 branches: Euroglas in Bornem, IGP in Meer and Safetyglass in Fleurus.

#### WHAT ARE THE ASSETS OF THIS COMPANY BASED IN BORNEM?

A state-of-the-art machinery and a very high flexibility in the field of production planning, short deadlines, delivery and installation, in the Benelux.

#### THEIR CHALLENGES?

Quickly find the glass transport racks. Intended for the preservation and protection of glass products during their transport, they disappear or are regularly lost when they are in the fields.



Euroglas-De Landtsheer has 600 glass racks

They range from large (400 cm by 80 cm) to small (150cm by 80 cm) glass stillages (racks)

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A glass stillage costs 500 to 750 €. Between losses, forgetting and lending, we renew them each year for a budget of 50,000 €! A figure that we would like to bring back to lower values and above all, more stable. Better stock management, quickly finding missing parts for optimal use of our glass stillages: these are the first steps to efficient economics!”

- Frederik De Knijf, CEO



## A solution “tag and go”!

Usually used by construction companies, HeronTrack’s sensors have captivated Euroglas-De Landtsheer’s management for their efficiency, their ease of use, the size of the sensor, their battery life (5 to 7 years) and their excellent value for money. They are now mounted on the company’s 600 glass racks, which the Logistics department follows remotely and in real time through their offices and abroad.

These tags, or sensors, can be easily applied to any tool. Then simply install the free HeronTrack app on your smartphone to combine two communication technologies. The BLE (Bluetooth Low Energy) allows to communicate up to 100m with your smartphone (short distance) and with the Sigfox network for international coverage over more than 50 countries (long distance). Every glass rack can now be located at any time thanks to an integrated GPS: every move is automatically reported to drivers, warehouse staff and management via their phones. The sensor transmits its GPS position (tuned via WiFi identification)

twice a day via the Sigfox network and all seconds via its BLE connection. The information is accessible via the web interface to manage the reports, or via your smartphone app directly on a map.



## Save money, save time

*“Thanks to the application, we always have an accurate view of our inventory: manual management is not necessary. We simply minimize costs, in a user-friendly way, by avoiding buying stillages that we thought were lost.”*

- Frederik De Knijf, CEO

Thanks to the GPS tracking, the administrators of Euroglas-De Landtsheer have already recovered several of their glass racks, lost at suppliers, customers and customers of their customers. Day by day, this system simplifies the exact situation of the stock and production planning. It provides a clear and detailed picture of the movements of the equipment. Finally, it identifies problems and therefore simplifies the resolution of conflicts: the logistics managers have tangible delivery data, in real time. Time savings that Frederik De Knijf estimates at no less than 30 minutes a day!



Our sensors allow the glass stillages to be permanently located

## Bonus



**ULTRA-FAST DEPLOYMENT.** The installation of the sensors, managed by the warehouse, takes only a few minutes. And to become familiar with the use of the software and understand the reports, a short training of 2 hours is enough.



**RAPID LOCALIZATION IN CASE OF LOSS OR THEFT.** If the driver or its representative suspects a theft, they activate a certain configuration and the HeronTrack sensor emits continuously for 24 hours.



**AN INVIOLENT SYSTEM.** The sensor is also protected from theft: a magnetic detection indicates any anomaly or attempt of removal.



**A RECORD-BREAKING AUTONOMY.** The HeronTrack sensors will work for up to 8 years in normal use.

# HERONTRACK

For several years already HeronTrack has been helping companies increase their efficiency and focus on what matters most: their core business. With its tool-management solution for iOS and Android, the Charleroi-based company offers a powerful and flexible response to the problems of equipment theft or loss and improved productivity.

**Our development team based in Belgium continuously develops the HeronTrack technology. Don't hesitate to install the latest version of our app on your smartphone.**



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