



General Presentation

June 2021





DWS helps brands and retailers build a

strong customer experience

with phygital solutions for

instant personalisation

of luxury products.

s reserved



THEY TRUST US













Maison Francis Kurkdjian Paris



















ADDED VALUE

The impact of our personalisation solutions online & in store

- + 30% sales on personalisable products
- + 10% sales on other products
- > 50% of sales are personalised

Country Brand Manager 'Customers come specifically to that store to get the engraving'



WHO WE ARE

- Startup based in Orléans and Paris
- Experts in laser engraving
 - +12 years of experience in **Luxury** product and packaging personalization
- Customer experience state-of-mind

Retail and digital background









STATION F





PERSONALISATION SUITE

2-in-1 ALYCE engraving kiosk

E-store & IN-store

- Plug-and-play
- User-friendly
- Connected

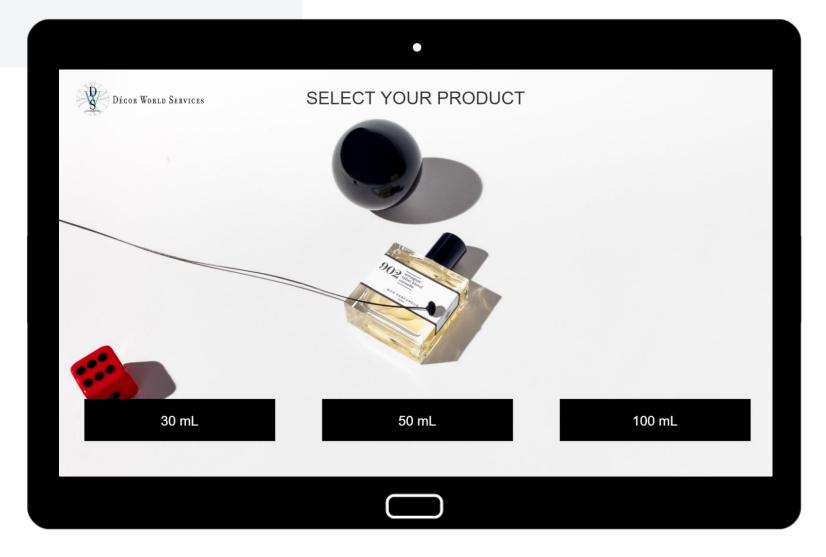






Select the product

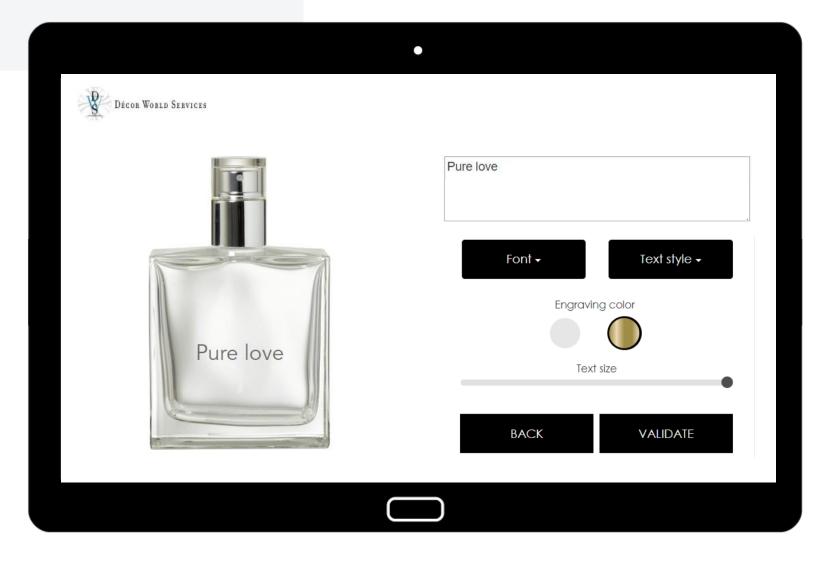
- Perfume bottles
- Cosmetics
- Spirits bottles
- And many more...





Personalize

- Various fonts
- Images, graphics, emojis
- Adjustable sizing
- Custom features





3 Engrave











3 Engrave









3 Engrave



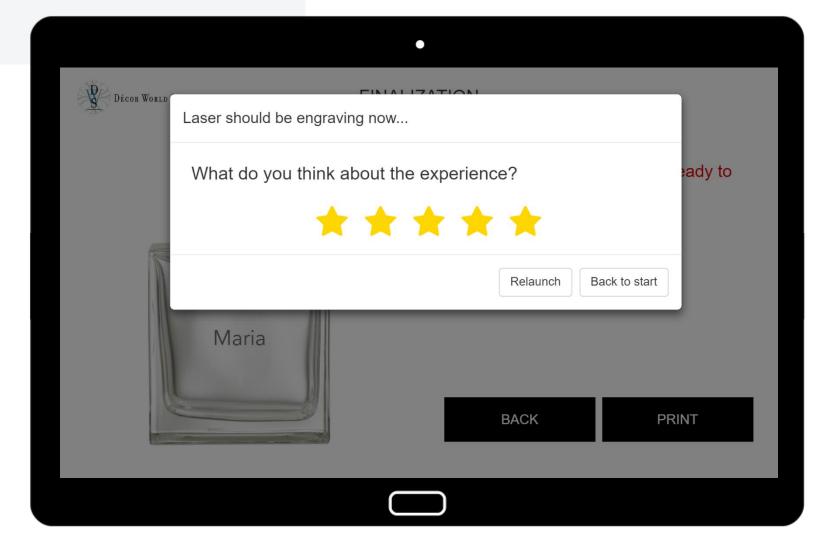






Data analytics

- Measure customer satisfaction live
- Ask contact info
- Or any useful metrics

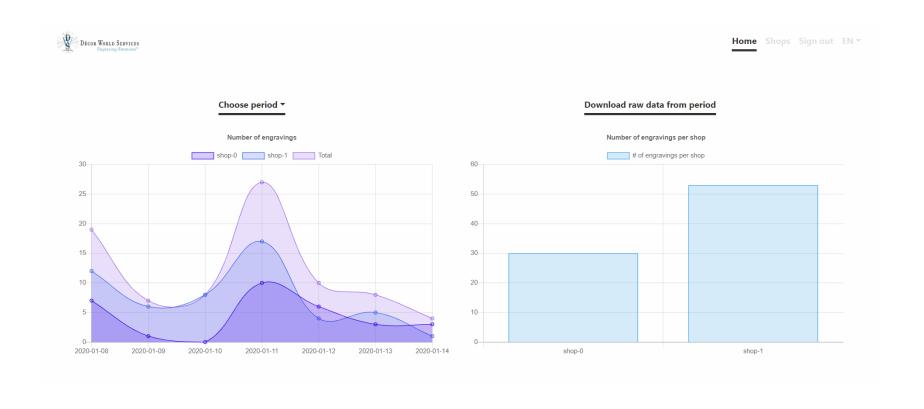




Track your KPIs

Web access to:

- Product performance
- Shop performance
- Raw data for analysis





IN STORE

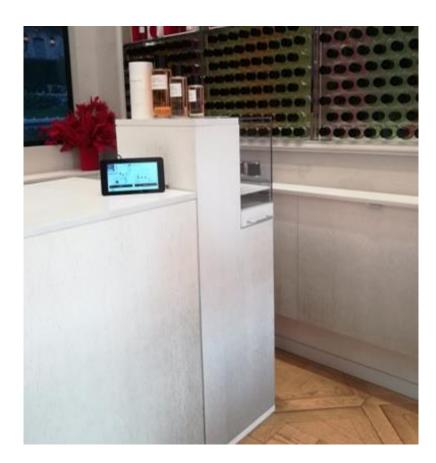






IN STORE







ONLINE







ONLINE

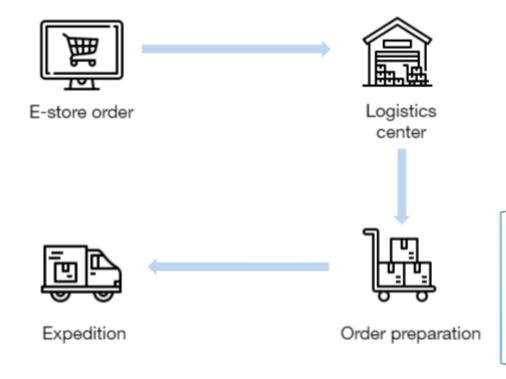








ONLINE

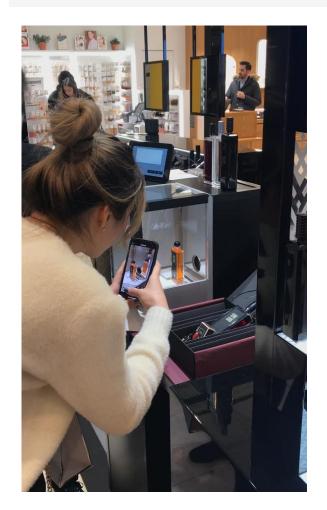


- 1. Product pick-up
- 2. Product engraving
- 3. Packing





EVENTS







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