# Our mission

Unlocking the geoenergy potential by empowering non specialists :

multiply by 10 the spread of this local and sustainable energy SOPHY

The first deeptech geoenergy search engine to cut energy consumption by 75% and carbon emissions by 90% for 1500 buildings by 2028

# O An invisible solution to grey discount

# Aging buildings

Less attractive Devaluated portfolio





# Geo-energy, yes but where ?

Local decarbonized energy production Up to -75% consumption, -90% carbon emission, estate value +15%

On which buildings ? And how?



## Where ?

# APRIL 2020 CIENT SOLUTION

# First geo-energy search engine using technical and financial criteria

### How?

Full geo-energy audits accessible to non-specialists





Q Commencez par saisir une adresse

🛽 Test 💮 Scan

18 years of R&D in the oil industry and top-notch academic partners : IFPEN, BRGM, Sorbonne Université, Dynfluid (ENSAM), Université Dauphine

How does it work? The deeptech behind



6863000 6862980

#### Building modeling with climate conditions and building use

# Patent

# 1910018 in France – under PCT

Unique proprietary systemic methodology coupling integrated building and underground models

### Financial Modeling Estate green value assessment

CARL AND ROOM TISSEE

### Underground modeling 3D map and predictive models







Alice Chougnet, PhD CEO and cofounder Technical background and commercial expertise - >1M€ Project Management experience



Chloé Lamy **Commercial Director** Energy Sector -Real Estate Business Development experience

#### **Operational team at 100%**



Virginie Gervais-Bazin, Financial expert, Christian N'Guyen, IP expert, Marion Pelletier, Business development expert and Philippe Goebel, Energy market expert.

#### Quentin Barral, PhD CTO and cofounder Physics - Well construction-Buildings expertise- Technical lead



David Clain Software Architect 19y experience

experience



Louis Bondaz,PhD Physicist/ Data Scientist





Jean-Louis Debezia Economist/ Data Scientist

#### **Partners**

**Dauphine** | PSL ★

Géosciences pour une Terre durable









cap-digital Incubateur Arts et Métiers



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A MELLE PREAMER AND A COMMENT

# Adressing an exponentially growing market

**European geothermal** heat pumps market *Global :* €3.7 billion in 2018 over €8.3 billion value by 2025 Market opportunity : 360M€/year 10000 installations/year +16TWh/year energy savings +4MteqCO2/year savings

### Early adopters





Products (same modelling backend, adapted frontend)	Value Proposition	Key features	Market approach	Selling price
Scan (step 1)	Technical and financial indicators of geo- energy potential to identify good building candidates	Quick and reliable Self learning	Direct sales – SaaS (asset managers, building owners, investors)	1000€/year platform subscription 500€/building (average basket : 10)
<section-header></section-header>	Modeling results including technical and financial value return assessment to guarantee long term valuable investment	Systemic approach with integrated models Quickly launched	Direct sales -SaaS (asset managers, investors)	4000€/year platform subscription 6400€/building (average basket : 3)

# O An integrated software accessible to non-specialists

SOPHY	Building modeling (eg IES Virtual Environment)	Underground modeling - exchangers (eg Pipesim)	Underground modeling – groundwater (eg Feflow)			
		X	×			
	×	partial	partial			
			×			
	X	X	X			
	×	×	×			
	SOPHY	SOPHY modeling (eg IES Virtual Environment)	Modeling (eg   IES Virtual   IES Virtual   Invironment)     Modeling (eg   IES Virtual   IES V			

# Commercialisation and Development Plan



### Development plan

By the end of 2021: for France, scans available on SaaS, geoenergy audits automation

By the end of 2023 : for France, Germany and the UK, scans and geo-energy audits available on SaaS



To finance our international extension and ensure a business model fully on SaaS our objective for our next fund round (2022) is :

### 450 k€ public grant 800 k€ Seed

Funding attracted to date (April 2021)

- €230k Grants (ADEME, EIT Climate KIC)
- €550k pre-seed equity fundraising
- €100k sales to early adopters

### Forecast



# We are

a deeptech company leading the drive to fasten by 10 the roll-out of decarbonised energy source right under our feet

# Our market is ready

Our multiple early adopters demonstrate the need of the building sector to adopt geoenergy when the technical and financial risks are controlled SOPHY

# 2022 Seed objectives

450 k public grant 800k€ equity

to ensure our international development in SaaS

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