# iranai



# Breast cancer - leading cause of cancer deaths in women

1 in 17

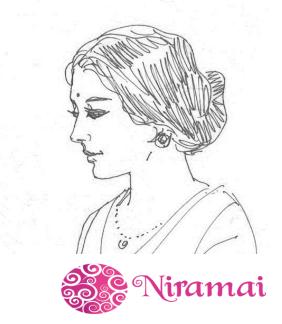
Women develop a breast abnormality in their lifetime

600,000

Deaths per year

Survival rates in India and many developing countries is just 50%

Early Detection is key to survival!

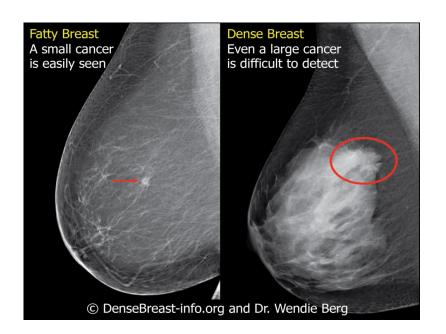


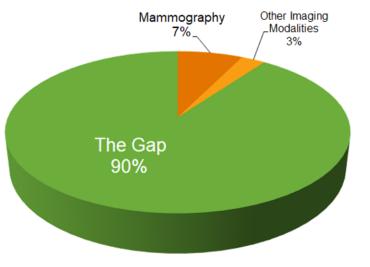
# Gaps in current screening methods

- No good test for women < 45 years and women with dense breasts
- Affordability
- Accessibility
- Radiation Exposure
- Pain

## 2 Billion women need to be screened every year

Less than 200 Million breast imaging tests done per year





Most people detect cancer by hand examination

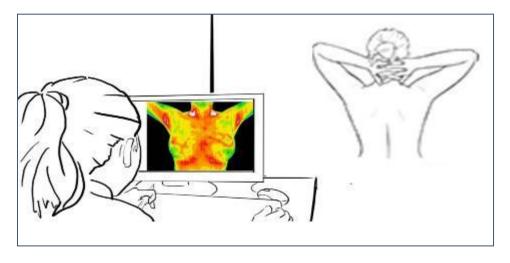


### **NIRAMAI Solution**

#### Privacy-Aware, Early Stage Breast Cancer Detection

- Can detect cancer long before a lump is felt
- Non-contact, Non-invasive, Privacy Aware
- No Radiation
- Works for women of all ages, and men too!
- Affordable
- Portable, light, small screening device

Powered by Machine Learning

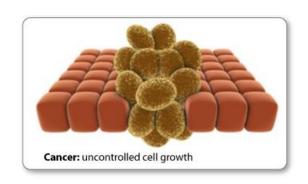




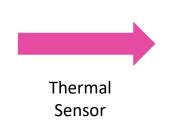


# 10 US patents granted 21 International patents

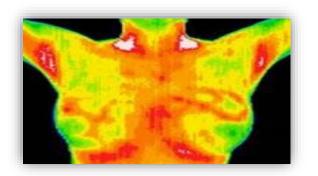
A Novel Fusion of Machine Intelligence + Thermography



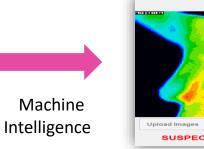
- ✓ Highly Sensitive
- ✓ Early Detection







- ✓ Portable
- ✓ Safe
- ✓ Non-invasive





#### **NIRAMAI Software**

- ✓ Automated
- ✓ Real time
- ✓ Affordable
- ✓ Accurate

Instead of looking for lumps, we look for cancer.







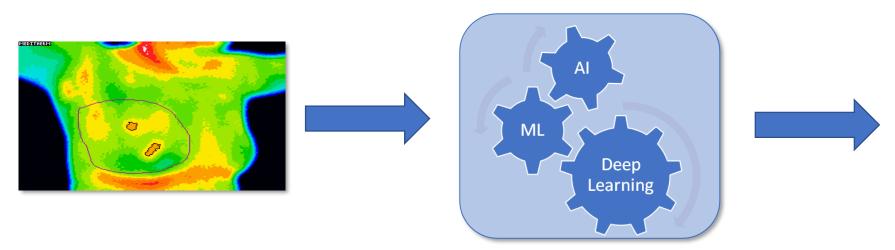
2000+ Outreach Camps

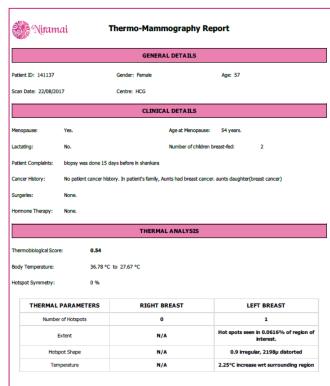
+ Home Screening
Niramai



Watch this video on <a href="here">here</a>

# Computer Aided Diagnostics using AI/ML



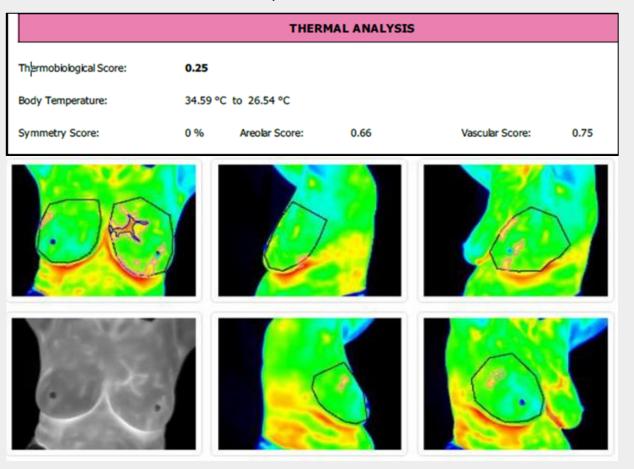


# **Automatic Generation of Analysis Report**

## Reviewed and Certified by Expert Radiologist



#### With Quantitative Scores



# **Realtime Automated Reporting**

Thermobiological Score: 0.61

Follow up with U/S recommended in left breast

Body Temperature: 35.07 °C to 23.73 °C

Symmetry Score: 0 %

Areolar Score: 0

Vascular Score: 0.64

Ensemble Score: 0.6

#### Available in two flavours

- > Triaging for Community Screening in Rural Segment
- Personalized Risk Assessment /TRS Scoring for Urban segment







# Clinical Validation of Thermalytix Test



36,000+ patients tested so far...

7 International Clinical Trial Publications

27% better Accuracy than Mammography

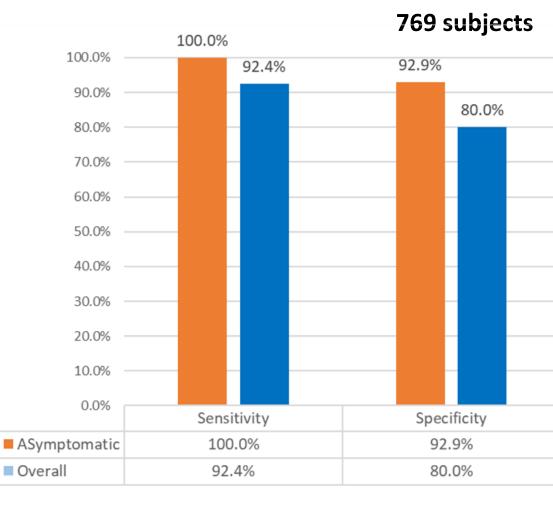
70% better predictive value than manual Thermography

Identified all cancer patients without lumps

Effective in 32% more patients than Mammography









# Results Published in ASCO Breakthrough Summit, Oct 2019

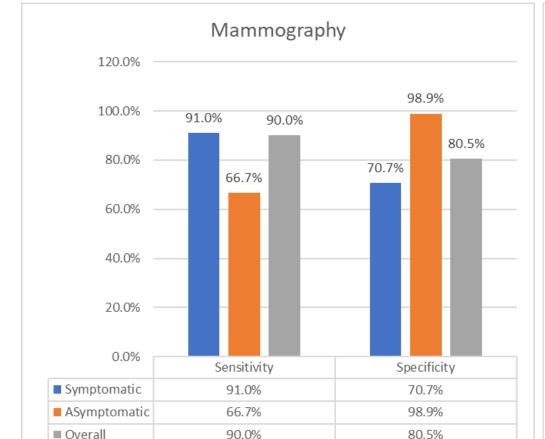


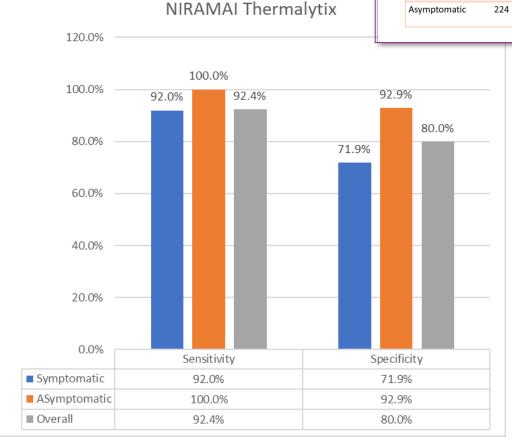
Presented at ASCO Breakthrough Summit for Oncology Innovators, Oct 2019, Bangkok

#### **Dataset Description**

- Out of 769 subjects, 185 subjects were concluded to have a breast malignancy by the radiologists at the respective sites.
- 100 out of these 185 were histopathologically confirmed malignancies.

	Normal	Malignant
Symptomatic	360	174
Asymptomatic	224	11





404/769 participants

All 769 participants



# JCO® Global Oncology

An American Society of Clinical Oncology Journal

Enter words / phrases / DOI / ISBN / authors / keywords / etc.

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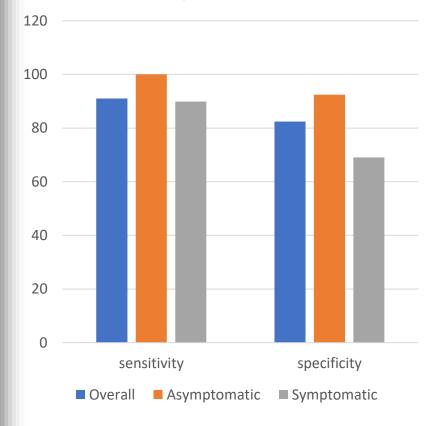
ORIGINAL REPORTS | Breast Cancer

Observational Study to Evaluate the Clinical Efficacy of Thermalytix for Detecting Breast Cancer in Symptomatic and Asymptomatic Women



Siva Teja Kakileti , BTech<sup>1</sup> Himanshu J. Madhu, MS<sup>1</sup>; Lakshmi Krishnan , MDS<sup>1</sup>; Geetha Manjunath, ME, PhD<sup>1</sup>; Sudhakar Sampangi, MBS, MD<sup>2</sup>; and H.V. Ramprakash, MBBS, MD, DMRD<sup>3</sup>

#### Thermalytix – ASCO 2020





# Regulatory Clearances and Quality certifications







All Countries in Europe Many in Asian & African



International Quality
Standard



MDSAP: QMS for Canada, US, Japan, Australia, Brazil



#### Clearances from Government Bodies

# Central Drugs Standard Control Organization Directorate General of Health Services Ministry of Health & Family Welfare

Food & Drugs Administration Bhawan, Kotla Road, New Delhi-110002

File No. 29/Misc/03/2018-DC (281)

Date:

0 5 JUL 2018

To

M/s. Niramai Health Analytix Pvt. Ltd A7 – 506, Elita Promenade, J P Nagar, 7<sup>th</sup> Phase, Bangalore - 78

SUB: Clarification regarding regulation of Thermalytix under the provisions of Drugs & Cosmetic Act and Rules thereunder- regarding.

Sir,

Please refer to your application No. Nil dated 28.05.2018 received by this office vide diary No. 21237 dated 07.06.2018 regarding the subject cited above.

The matter has been examined under the light of documents submitted by you. In this connection it is stated that the product **Thermalytix**, a non-invasive device intended to be used for diagnostics of breast cancer is not notified under section 3 b (iv) of Drugs and Cosmetic Act and Rules thereunder.

Yours faithfully

(Dr. V. G. Somani) Joint Drugs Controller (I)



#### Commissioner, Health Services and Mission Director, National Health Mission

Public Health Department, Govt. of Maharashtra

Tel.:- 022 - 22717500 Fax:- 022 - 22642955

Email :- mdnrhm.mumbai@gmail.com

'Arogya Bhavan', 3rd floor, St. George Hospital Compound, P D'mello Road, Fort, Mumbai 1

64803-811 SHS/AMD Cell / /2019 Dt: 17.10.2019

Civil Surgeon
District Hospital ( Thane , Pune )

SUB - Pilot project of Breast Cancer Screening through Thermo-Mammography & Artificial Intelligence

Ref - 1) Approved note dated 04.04.2019 & 07.09.2019 2) Service agreement dated 11/09/2019

M/s Niramai Health Analytics ltd is a health-technology company that has developed a novel solution for breast cancer screening that combines thermal imaging/thermography and artificial intelligence. Screening will be done through One Thermal sensor at the hospital for 5 days in week by the Niramai team of 2 technician  $\& 1\,\mathrm{project\,manager}$  .

Therefore for the implementation of this aforesaid Pilot project , you are hereby informed to extend the cooperation to M/s  $\,$  Niramai  $\,$  Health Analytics  $\,$  Itd as follows –

- 1) Provide room for conducting screenings inside hospital (preferably with cooling facility)
- 2) Mobilization of women for screening of 1750 women
- 3) Provide space for outreach location for conducting camps by Niramai
- Sharing results of Clinical Breast Exam and any other follow-up tests (such as mammography, Ultrasound, pathology) with Niramai.
- 5) Identification of 2 hospital staff for continuation of screening services after completion of pilot project .

Additional Mission Director National Urban Health Mission, Mumbai

National Urban Health Mission, M

Clearance from DCGI/CDSO organization

Approval from Maharashtra Govt



#### ಬ್ರಹತ್ ಬೆಂಗಳೂರು ಮಹಾನಗರ ಪಾಲಕೆ

ಮುಖ್ಯ ಆರೋಗ್ಯಾಧಿಕಾರಿ (ಸಾರ್ವಜನಿಕ ಆರೋಗ್ಯ) ರವರ ಕಲೇರಿ, ಬೃಹತ್ ಬೆಂಗಳೂರು ಮಹಾನಗರ ಪಾಲಕೆ, ಎಸ್.ಆರ್.ಪೌಕ. ಬೆಂಗಳೂರು–5೮೦ ೦೦೭

ಸಂಖ್ಯೆ: ಮು.ಆ.ಅ(ಸಾ.ಆ)/ಪಿಆರ್/ 🖎 /2019-20

ದಿಸಾಂಕ : 02-05-2019

#### ಕಛೇರಿ ಆದೇಶ

ವಿಷಯ: ಪಾಲಿಕೆಯ ಆಸ್ಪತ್ರೆಗಳಲ್ಲಿ ಕ್ಯಾನ್ಟರ್ ತಪಾಸಣೆಗೆ ಅವಕಾಶ ಕಲ್ಪಿಸುವ ಬಗ್ಗೆ

ಉಲ್ಲೇಖ : 1. NIRAMAI Health Analytix Pvt. Ltd. ಸಂಸ್ಥೆಯ ಪತ್ರ ದಿ : 02-05-2019.

2. ಮೂಜ್ಯ ಮಹಾಪೌರರ ಸೂಚನೆಯಂತೆ.

\*\*\*\*\*

ಮೇಲ್ನಂಡ ವಿಷಯ ಮತ್ತು ಉಲ್ಲೇಖಕ್ಕೆ ಸಂಬಂಧಿಸಿದಂತೆ ಪಾಲಿಕೆಯ ಆಸ್ಪತ್ರೆಗಳಲ್ಲಿ ಕ್ಯಾಸ್ಟರ್ ತಪಾಸಣೆಗೆ ಅವಕಾಶ ಕಲ್ಪಿಸಲು NIRAMAI Health Analytix Pvt. Ltd. ಸಂಸ್ಥೆಯು ದಿನಾಂಕ : 02-05-2019 ರಂದು ಮೂಜ್ಯ ಮಹಾಪೌರರಿಗೆ ಪತ್ರವನ್ನು ನೀಡಲು, ಈ ಬಗ್ಗೆ ಪರಿಶೀಲಿಸಿ ಸಾರ್ವಜನಿಕ ಆರೋಗ್ಯ ಹಿತದೃಷ್ಟಿಯಿಂದ ಪಾಲಿಕೆಯ ಆಸತ್ತೆಗಳಲ್ಲಿ ಸದರಿರವರಿಗೆ ಅನುಮತಿ ನೀಡಲು ಅಗತ್ಯ ಕ್ರಮವಹಿಸುವಂತೆ ಮೂಜ್ಯ ಮಹಾಪೌರರು ಸೂಚಿಸಿರುತ್ತಾರೆ.

ಸದರಿ ಸಂಸ್ಥೆಯು ಸ್ವನ ಕ್ಯಾನ್ವರ್ನ್ನು ಪ್ರಾರಂಭಿಕ ಹಂತದಲ್ಲೇ ಗುರುತಿಸಲು ಸಾರ್ವಜನಿಕರನ್ನು ನೋವಿಲ್ಲದೆ, ಯಾರೂ ನೋಡದೆ ಹಾಗೂ ಮುಟ್ಟದೆ (No Pain No See No Touch) Thermalytix ಯಂತ್ರದ ಮೂಲಕ ದೈಹಿಕ ತಪಾಸಣೆಗೊಳಪಡಿಸುವುದಾಗಿ ತಿಳಿಸಿರುತ್ತಾರೆ. ಇದರಿಂದಾಗಿ ಸಾರ್ವಜನಿಕರು/ರೋಗಿಗಳು ಯಾವುದೇ ಮುಜುಗರವಿಲ್ಲದೇ ತಪಾಸಣೆಗೆ ಒಳಪಡಬಹುದಾಗಿದೆ ಹಾಗೂ ಪ್ರಾರಂಭಿಕ ಹಂತದಲ್ಲೇ ಕ್ಯಾನ್ವರ್ನನ್ನು ಗುರುತಿಸಿದ್ದಲ್ಲಿ ಚಿಕಿತ್ವೆಯು ಸುಲಭವಾಗಿರುತ್ತದೆ.

ಆದ್ದರಿಂದ ಮೂಜ್ಯ ಮಹಾಪೌರರ ಸೂಚನೆಯಂತೆ, ಪಾಲಿಕೆಯ ಎಲ್ಲಾ ಆಸ್ಪತ್ರೆಗಳಲ್ಲಿ ಮುಖ್ಯವಾಗಿ ರೆಫರಲ್ ಆಸ್ಪತ್ರೆ ಮತ್ತು ಹೆರಿಗೆ ಆಸ್ಪತ್ರೆಗಳಲ್ಲಿ ಹಾಗೂ ಆರೋಗ್ಯ ಶಿಬಿರಗಳಲ್ಲಿ ಇವರ ಸೇವೆಯನ್ನು ಬಳಸಿಕೊಳ್ಳಲು ಹಾಗೂ ಇವರುಗಳ ತಪಾಸಣೆ ಅನುಕೂಲವಾಗುವಂತೆ ಒಂದು ಪ್ರತ್ಯೇಕ ಕೊರಡಿಯನ್ನು ನೀಡುವಂತೆ ಈ ಮೂಲಕ ಆದೇಶಿಸಲಾಗಿದೆ.

ಮುಖ್ಯ ಆರೋಗ್ಯಾಧಿಕಾರ ಕನ್ನ ಸಾವಾಸ್ತ್ರ ಕನ್ನ ಬ್ರಹತ್ ಬೆಂಗ್ಲಲ್ಲೂರ್ನ್ನ ಮತ್ತುನ್ನದ್ದ

Approval from Bangalore DHO



# **Endorsements from Medical Institutions**





#### Bruhat Bangaluru Mahanagara Palike

DEPARTMENT OF CANCER

DR. BABU JAGJIVAN RAM NAGAR REFERRAL HOSPITAL SANGAM CIRCLE NAGAR-26

We wish to appreciate the contribution made by NIRAMAI in the field of breast cancer screening. This innovation can bring breast cancer screening to the doorsteps of women, even to the remote places.

Being a portable non-invasive screening technology, NIRAMAI is well suited to use in many of our remote referral hospitals. Privacy offered and the painless procedure make women more comfortable and also helps in promoting breast cancer screening unlike many other invasive techniques.

I have great pleasure in recommending NIRAMAI to all the oncologists and diagnostics.

Dr. Nataraj R 3/1 2020

Cancer Nodal Officer

Department of Cancer

Dr.Babu Jagjivan Ram Nagar Referral Hospital



Appreciation from JJMMC

Appreciation from BBMP



# Testimonials from corporates and end users

"Thank you so much for conducting this camp in our offices. I heard great feedback from most of the employees. Everybody was very appreciative of the team and the technology used by Niramai. Great Going!" – West Unified Corporation

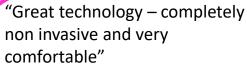


"It is an amazing experience from the last test I did and works on body heat. While the last one was a painful experience. It should be encouraged in every place for all women to take care of their health"

Ingrid

"It was very convenient and comfortable. Very good experience."

– Bhavva



"Very nicely organised and fast process"

"Thank you for providing this service in our office facility &the staff was helpful and instructions very clear." - Netapp



"A very good initiative for creating awareness and early detection of disease. The experience is very overwhelming and satisfactory." – Prerna
"Keep up the good work and help women lead a cancer free life:) " – Deepti Saini





#### What do Experts Say?



Watch this <u>video</u> of Dr Kiran Mazumdar Shaw, Chairperson of Biocon Limited.

TIME magazine's 100 most influential people in the world and a global thought leader in Biotechnology.



#### **Our Advisors**

#### **Our Partners**



Dr. Kiran Mazumdar Shaw Chairman, Biocon



Dr. Ram Prakash Senior Thermologist



Dr Sudhakar Head Radiology, HCG



Dr. Venkat, Consultant Radiologist, NHS UK



Anna Kinberg Batra Prominent Swedish Leader



Dr Carol Chandler Thermologist



Parul Chansoria CEO Elexes Regulatory



Raveendran Gandhi ex-Philips, ex-GE Sales

## Awards and Media Mentions



**Research Grant** 



**Top Cancer Startup** 



Winner of Al Award Healthcare















**Gold Prize Winner** 

**BNP Best Preventive** Insurance Idea



All sik perrii DinensiAM 3,624 @

These Four Indian Startups Are Revolutionizing How To Detect

Cancer





#### Al healthcare startup Niramai raises \$6M Series A funding led by Dream Incubator YOURSTORY

Philips HealthWorks bets on 4 Indian startups for its accelerator programme

Amazon Al Awards 2017: Recognising the future of Al

#### HEALTH TECH

#### Fighting breast cancer with AI & ML

Niramai's Thermalytix screens patients for breast cancer, overcoming the limitations posed by mammography or ultrasound

SANDHYA MICHU





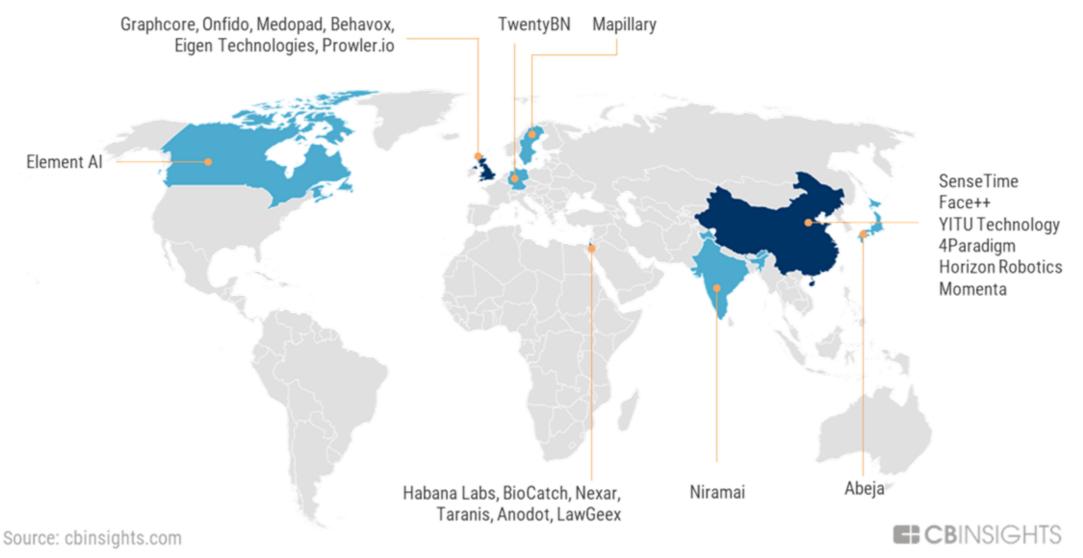


10 Leading Al Startups India

'Our breast cancer solution addresses cultural issues'



#### The Only Indian Startup in the Top 100 Startups in the World







Saving Many Lives ... with AI

contact@niramai.com