



Accept, secure and redistribute funds
your own way with MANGOPAY

MISSION & PURPOSE

Our mission

**Building powerful payment technologies
for entrepreneurs to design the platforms
of tomorrow.**

ABOUT US

Supporting marketplaces' growth across diversified verticals and use cases

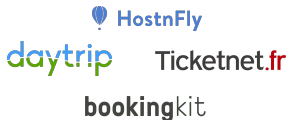
MARKETPLACE

C2C



SERVICES

BOOKING



B2C



CROWDFUNDING



B2B



FINTECH



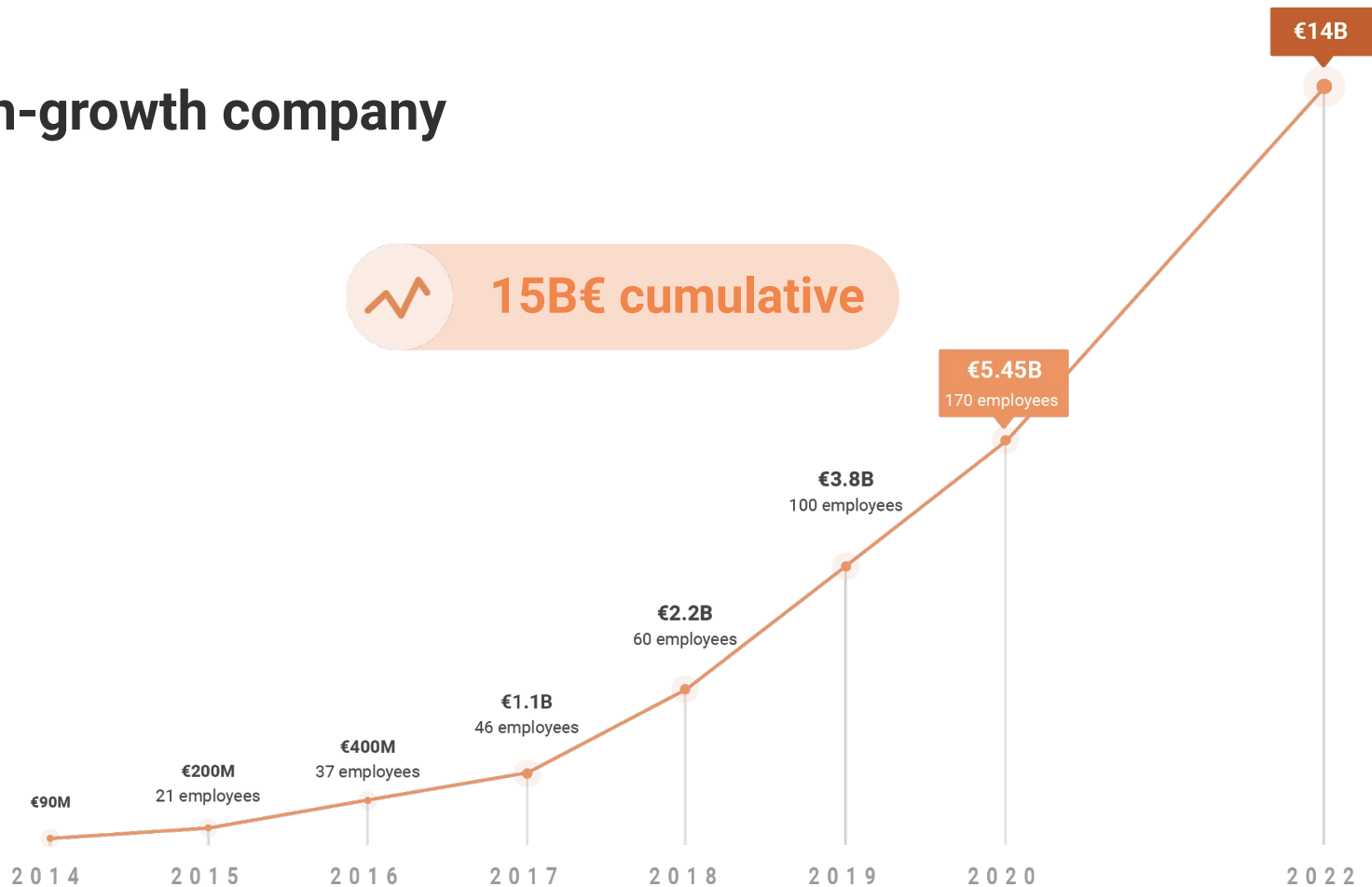
Over 2,500
platforms across
Europe trust us.

7 offices across the region to serve early-stage startups to scale-ups and European unicorns to large enterprises across borders.



ABOUT US

A high-growth company



ABOUT US
History



2013



MANGOPAY launched with an E-money Institution license from the CSSF in Luxembourg.

2015



Crédit Mutuel Arkéa acquired MANGOPAY to sustain the rapid growth.

2016



New offices in Berlin and London to be locally present and serve the markets.

2018



Romain Mazeris appointed as CEO to continue the rapid expansion.

2020



€10B in transaction volume since our founding!

Our **local teams** unveiled new offices in **Amsterdam & Madrid!**

2021



More local, more international!
Yet another office: Milan.

€15B in transaction volume since our founding!

ABOUT US

Our values



Diversity

Celebrate differences



Entrepreneurship

Take up the challenge



Collaboration

Achieve together

MANGOPAY
Family

180+

family members

+80

recruitments in
2020

7

offices in Europe

25

nationalities

46%

women



ABOUT US

MANGOPAY

**End-to-end payment solution
for marketplaces and
crowdfunding platforms.**



White-label solution



Customised integration



**Secured and guaranteed
funds**



Payment Services

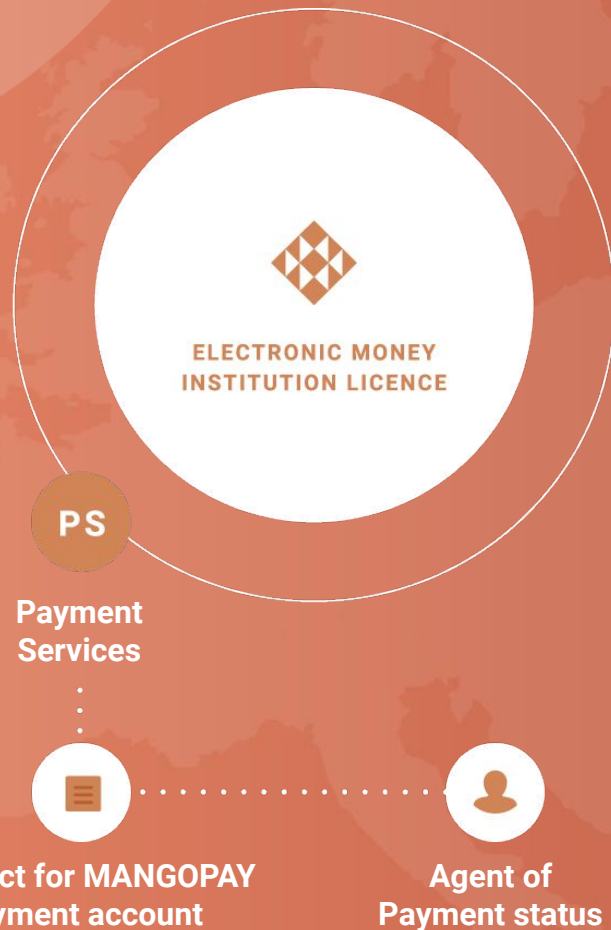
✓ **No KYC limits**
on pay-ins

✓ **Ibanisation**
FR + LUX

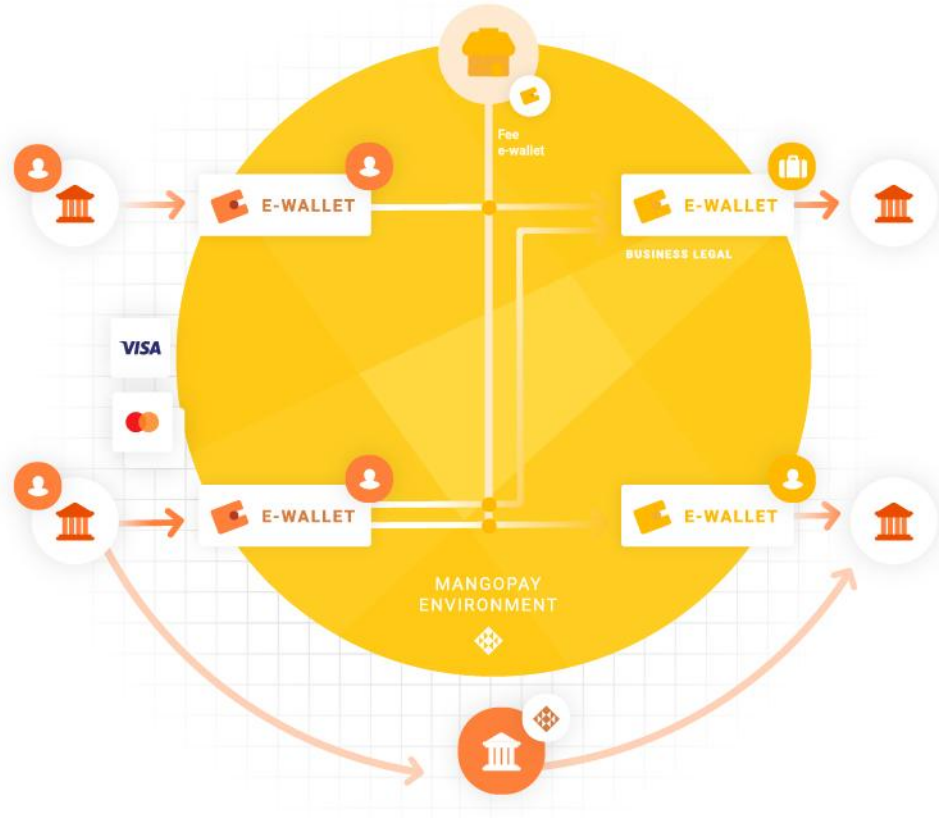
User verification limits (KYC)

Pay-in: No limit

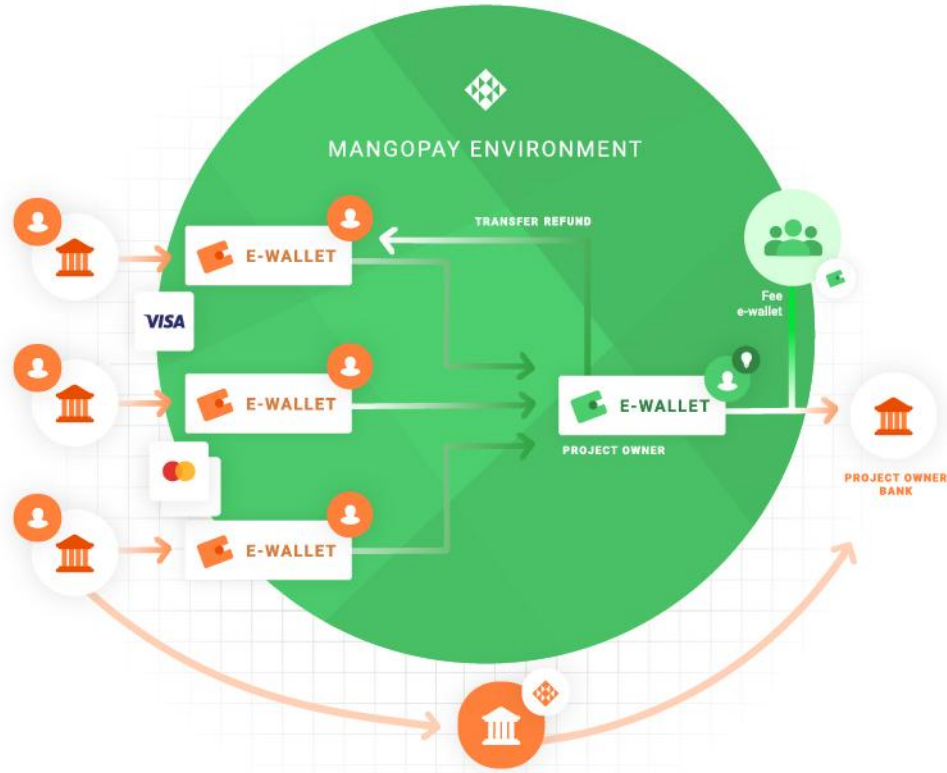
Payout: compulsory for any amount



Marketplace



Crowdfunding

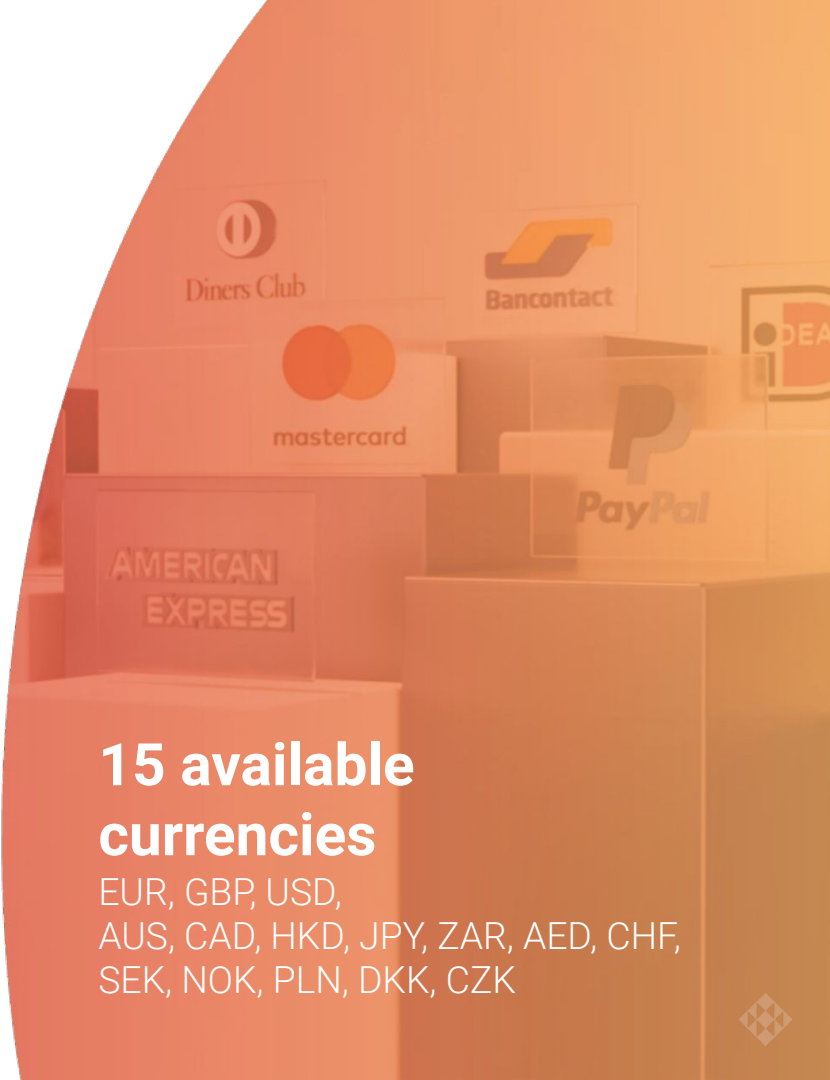
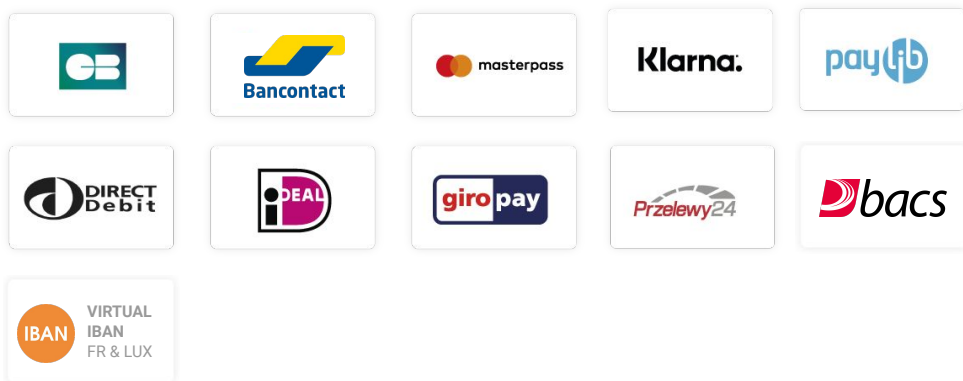


Payment methods & currencies

INTERNATIONAL



LOCAL



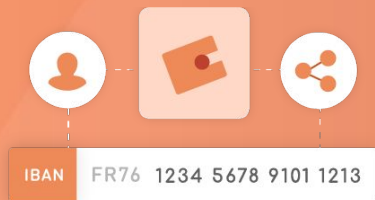
15 available currencies

EUR, GBP, USD,
AUS, CAD, HKD, JPY, ZAR, AED, CHF,
SEK, NOK, PLN, DKK, CZK

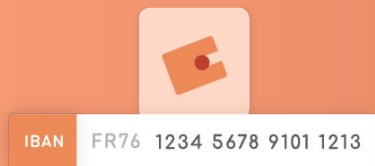


OUR FEATURES

Ibanisation



**A uniquely generated
IBAN per e-wallet**



Universal pay-ins



Faster availability of funds



**Straightforward
recurring payments**



3D Secure: a powerful security protocol

Verify the cardholder's
physical presence

Avoid chargebacks
via a liability shift to the
issuing bank

Enable 3DS checks
on risky transactions
based on user behaviour

The image shows a mobile payment interface. At the top, there are four horizontal bars representing input fields. Below these is a white overlay box containing transaction details:

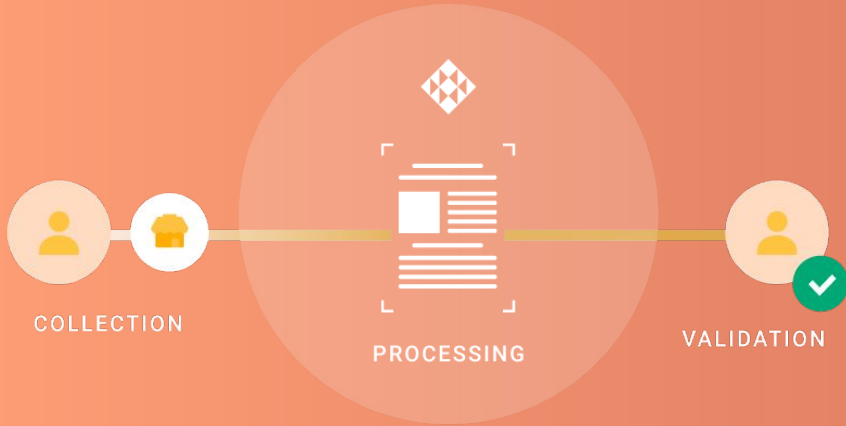
- Merchant: SMITH & CO
- Amount: 1,00 EUR
- Date: 23/05/19 - 18:27:12
- Card number: XXXX XXXX XXXX 1234
- Code:

At the bottom of the overlay is a green button labeled "SUBMIT". Below the overlay, the words "Help" and "Cancel" are visible as links.



USER VERIFICATION

Know your customer



User verification process required by **EU legislation**

Simply **collect** the necessary **documents**

MANGOPAY validates the documents via a **global** and **automated** system



INTEGRATION

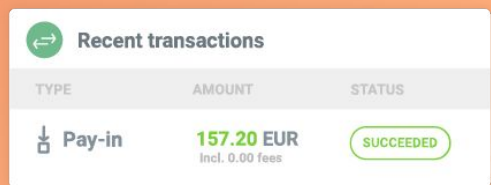
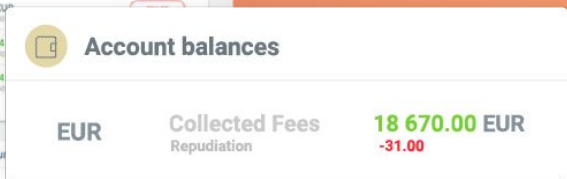
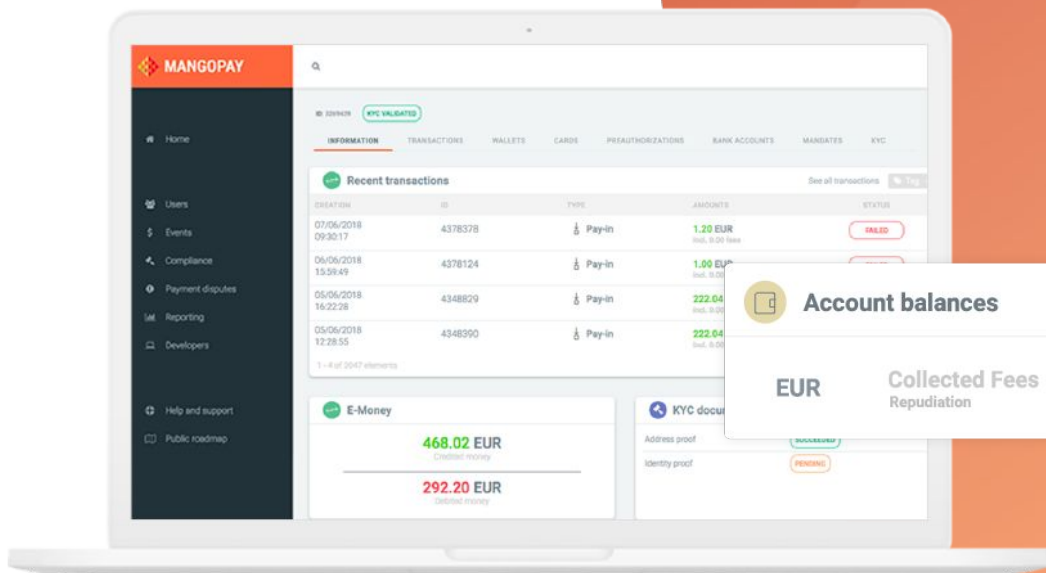
Dashboard

Access all API functions
from pay-in to payout

Easily track
your platform's payment activity

Manage and group
users' access rights

Create personalised reports
for accounting and invoicing needs



PRICING

Our fees

PAY-IN

(per transaction excl. VAT)

1.8% + €0.18

Visa + Mastercard

PAYOUT

(per transaction)

Free for €
within the SEPA zone

SEPA Direct Debit

€0.60 (<10K€)

0,15% + €0.60 (>10K€)

Extra fees

| | | |
|-----------|--------------|----------|
| Failures: | Chargebacks: | Refunds: |
| €0.25 | €0.25 | €0.35 |

Individual identity
verification (KYC)

Free

Individual identity
verification (KYC)

Free

Won dispute

Free

Lost Dispute

€15

KYC refusal rates exceeding 15% on a monthly basis results in a €1 fee for extra identity verification document.



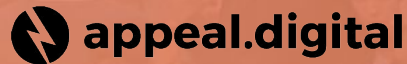
CLIENTS & PARTNERS

Our partners

**Creating
success stories
with the right
tools.**

STATION F

kantox



CLIENTS & PARTNERS

Client opinion



Modestas Tursa

Head of Product Vinted

Our partnership with MANGOPAY has proven reliable and efficient thanks to its customisable API and responsive teams, helping us reach an international audience.

Vinted



CONTACT

Get in touch



Contact us!

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