



### Few chargers

- <20 DC chargers</li>
- Not compatible with all EV's
- Not always available

### Low profit margin

- 35 fills/KWH
- ROI > 15 years
- Not feasible for traditional investment

### **Expensive infrastructure**

- > \$60K for commercial chargers
- High O&M costs

### No platform

- No map of locations
- Cash only payment
- Multiple owners

### Immature regulations

- Not friendly with L2 chargers
- Requires a lot of documents
- Doesn't serve every location

### **EV Market problem**

# **Problem**

Number of EV's is increasing significantly, batteries are degrading and EV range is very limited, EV owners are left alone without a proper solution to fulfil their needs since 2015

# MEET GION

First EV charging platform in Jordan and MENA region that doesn't sell electricity! Someone else is paying for it!















### **ION Property Chargers**

- L2 Fast chargers
- Compatible with all EV's
- Assembled in Jordan
- Lower cost

#### **ION Smart Platform**

- Mobile App
- Interactive Map
- Online payment

### **Digital Advertising Platform**

- Branded outdoor charger set
- Large advertising LED display
- In-app ads

### P2P Model (MVP)

- Any charger can become part of ION
- Revenue-share model
- Faster expansion

#### Regulation

- EMRC regulations draft
- Agreements to change some regulations and requirements

# **Revenue Streams**

Where ION generates money!

**Electricity** 

\$50

Net Revenue/ Month/Charger

- \$500 Revenue
- Governed Tariff
- Service sold at \$6,300 / 5 Years!

\$1,000

Per Charger / Month

- \$100/Advertiser/Month
- · Renting fees excluded.

• Unlocks premium features.

· Free charging sessions.

• We expect 10% of our current users.

Yearly: \$120K

**Yearly: \$600** 

Yearly: \$12K

**Advertising** 

\$10

/ Month / Premium User

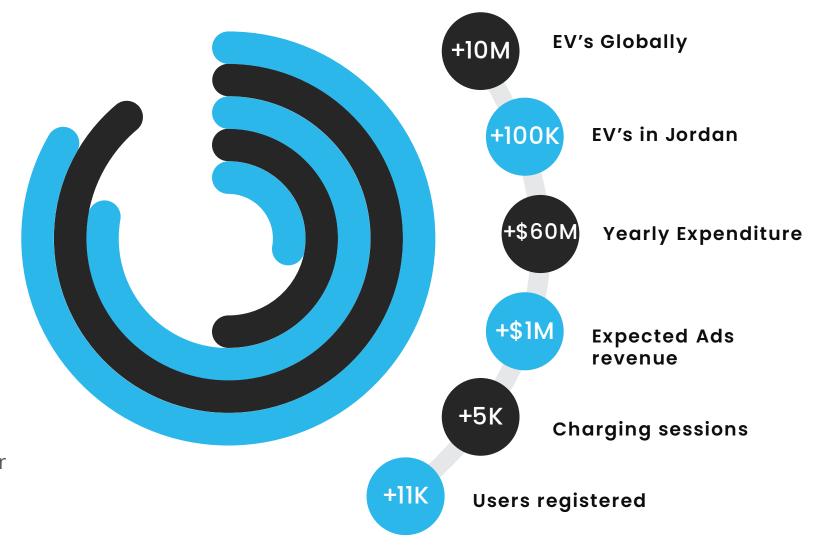
Subscriptions



# ION

# Market and Traction

- 25% increase in market size
- Gap not filled by any competition
- Twisted business model to solve the problem, generate revenue and dominate Jordan's market within a year



### Meet the App

# **ION APP**

- User friendly
- Registration through mobile number (less user information)

### **APP AVAILABLE**











# **Interactive Map**

- Map of locations
- Availability and status



# **Activate Charger**

Scan QR or enter pin to start you charging session



### **Check Balance & status**

- Current Balance & History of transaction
- Charging session information



# Book a charger

To be launched soon



# **Direct pay**

To be launched soon



# **EV Community**

To be launched soon

# **ION Charging Points**





**Fixable Sizes** 



Interactive Chargers



Smart Advertising Platform



All Weather Compatible



Safe & Secured



**EMRC Certificated** 



# Thank

**OUR CONTACT** 

# Get in touch with us

# ionmicrosystem











info@ion.jo +962 6 510 3202