DATA&DATA - THE INTELLIGENCE OF LUXURY

05/20/2021 — 1 LVMH



## TAKE CONTROL OF ONLINE DISTRIBUTION AND GROV SALES WITH EXCLUSIVE DATA AND AI-BACKED SOLUTIONS

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ABOUT US	
OFFER	'Exclusive data' and AI-backed Solutions by monitoring global online market
CLIENTS	High-end brands (watches, leather goods, perfumes, accessories)
FOUNDER	Zouheir Guedri, previous 15+ years experience in Consulting at PwC and E&Y
TEAM	15+ Data scientists and analysts based in Paris, Bangalore, and New York

#### OUR TWO PRINCIPAL PILLARS

### Technology

- **40M+** offers monitored monthly across
- **30K+** global marketplaces and websites
- Big Data and Artificial Intelligence models: Image Recognition, NLP, Text Processing..
- **Data Visualisation** and **Data Analytics** tools to structure complex data into understandable reports













- **7+** years hands-on experience
- **30+** high-end brands working with us
- **60%** watchmaking brands
- **98%** client retention rate over the past 5 years
- **Evolution and adaptability** in our offerings as per client needs

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#### **OUR SOLUTIONS:** GREY MARKET MONITORING

Finding your new, genuine products increasingly on unauthorised online marketplaces and websites?

Understand the extent of grey market exposure in respect with your top competitors, identify grey market feeders, and devise effective counter strategies to curb the parallel distribution. DATA&DATA - THE INTELLIGENCE OF LUXURY

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#### **OUR SOLUTIONS:** PRE-OWNED MARKET MONITORING

Are you fully exploring the opportunities that the fastgrowing world of luxury resale has to offer?

Capture a global overview of the online pre-owned market. Identify trends impacting the positioning, pricing, and partnership strategies in order to unlock hidden areas of opportunity.

#### **OUR SOLUTIONS:** COMPETITIVE INTELLIGENCE

Amidst the heavy competition, do you stand in a favourable position? Is your product catalogue receiving the desired online visibility by wholesalers?

Determine your competitors' standing and moves. Gain a clear picture of your brand's online visibility to help you climb the competitive ladder.

#### AI TO PROVIDE INTUITIVE DASHBOARDS WITH ACTIONABLE INSIGHTS

Enabling Sales, Marketing, Finance, Operations, Innovation departments to make timely strategies



#### HOW WE DO IT? - TECHNOLOGY IN OUR CORE

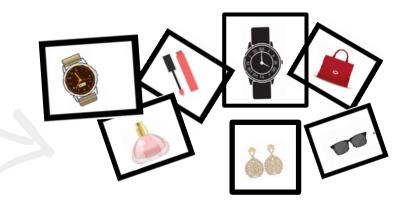
Gathering qualitative and quantitative data from 30,000 + global online market

Marketplaces, E-commerce Websites of official and unofficial sellers



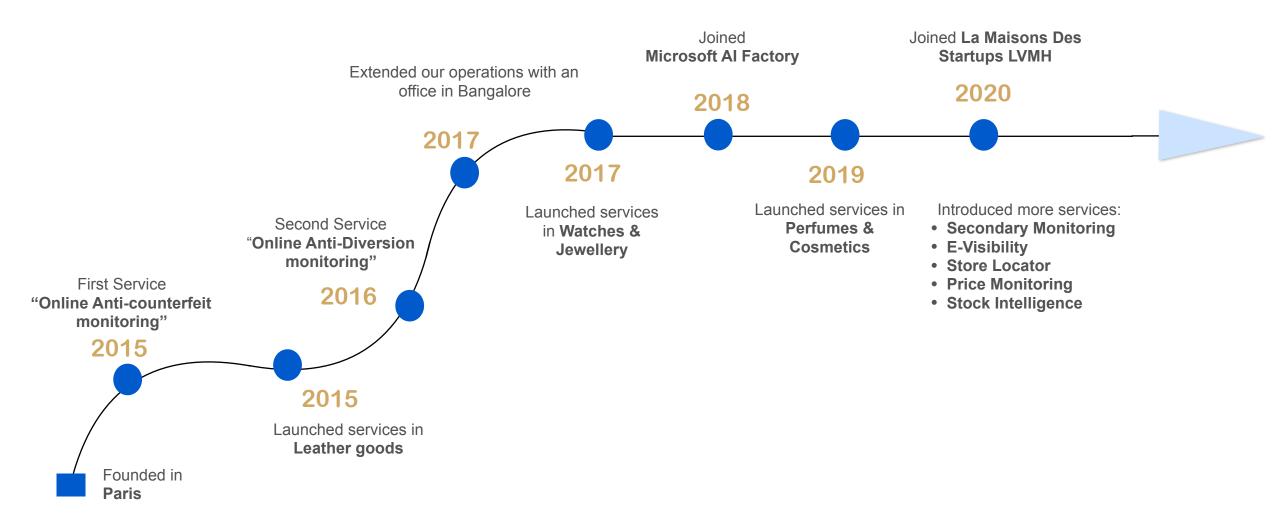
Leveraging AI abilities for structuring that data and turning into insights

Reporting, Data Visualisation using Microsoft Power BI





#### GRATIFIED TO HAVE COME THIS FAR; SUREFOOTED TO SET FURTHER MILESTONES



#### CONTACT

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