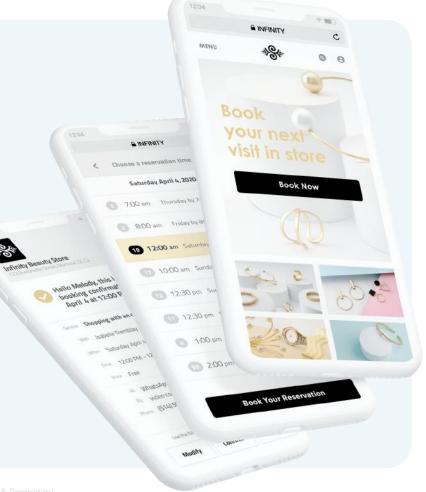


A must-have to offer services appointments, queues, workshop, classes, activities, and rentals.

Retail web-to-store strategy to increase foot traffic.



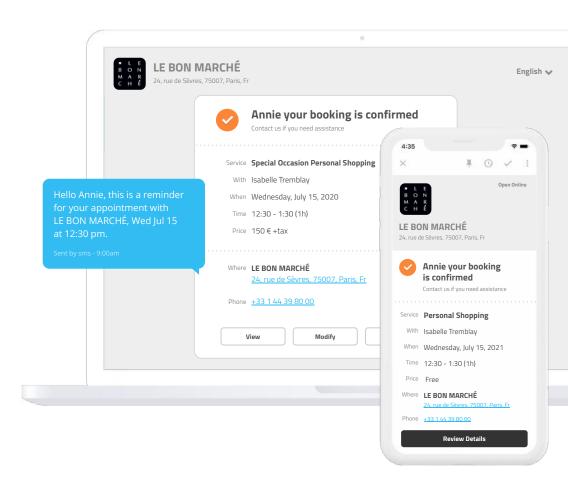


## What We Do

Booxi is dedicated to online booking, providing solutions that scale from very small to large businesses with one to thousands of store locations, as a self-serve or accompanied with consulting to tailor the solution to a business and its ecosystem.

We bring solutions to the daunting challenges of managing real-time availability and bookings for the vaste service and retail industries.







## **Service Industry**



Beauty



Alt. Medicine



Repair



Rental



Wellness





Activity & Workshop



Financial



Sport Activities

## **Retail Industry**



Fashion



Jewelry





Electronics



Luxury



Automotive



Furniture



Other



Sport Goods



Creation date: 2014

Offices: Montreal (HQ), Paris, Los Angeles





STATION F PLUGANDPLAY

#### **Our Solution**

# Challenges we solve



#### **Drive qualified traffic to your store**

3% of all online visitors buy products

95% of shoppers would pay more for a better shopping experience



#### Complex scheduling made simple





# **Key Performance Indicators**



#### **Acquire New Customers**

1 out of every 4 online bookings are new customers.



#### **Increase Average Basket**

2-7x increase in average basket size compared to walk-ins (Varies /Industry)



#### **Lighten Store Operations**

Optimize your staff's time management.



#### **Maximize Conversion**

Create tailored and diverse customer journeys on your website



#### **Qualified Web Traffic to Store**

90% of customers who booked an appointment buy products.



#### **Get Customer Satisfaction**

Provide a unique experience that will boost your sales.



**Our Clients** 

ACQUA DI PARMA Trusted in over 5,000 locations

L'ORÉAL



**CLARINS** 

ALDO







Dior

SEPHORA









**DECATHLON** 

booxi inc. 2021 - Confidential & Proprietary

#### **Our Solution**

## What We Do In the Retail Industry

Booxi helps retail businesses with store locations around the world by integrating with their ecosystem and providing solutions for all their booking needs.



**Store Visit Booking** 



Scheduled Collect, Pickup, Returns, Aftersale



**Product Rental** 



**Events & Workshops** 



**Personal Shopper** 



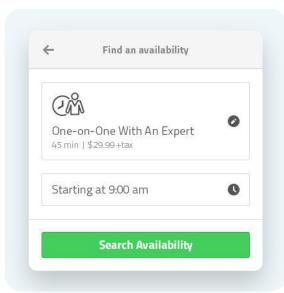
Remote Retail



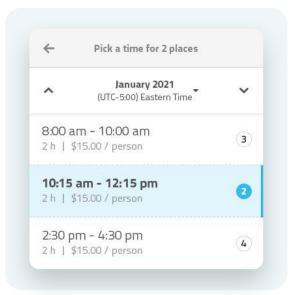
**Collect and Fit** 



Scheduled Curbside Pick up







#### Personal Shopper, Private Shopping Session

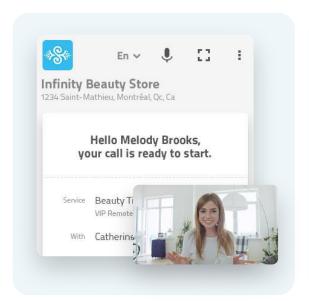
1to1 Appointments to offer a premium in-store experience.

#### Scheduled Collect, Pickup, Returns, After Sale

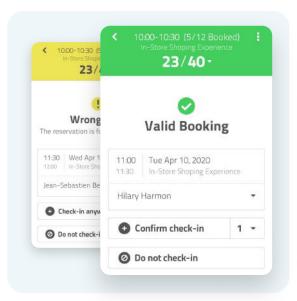
1to1 Quick appointments to optimize in-store traffic flow & staff's time management

#### **Group Events & Workshops**

Group appointments to manage events capacity and animate a community







#### **Remote Shopping Session**

Offer video call advising session to assist the consumer in his or hers online journey.

#### **Curbside Pickup**

Optimize the pickup experience allowing your consumer to schedule, arrive, and notify the staffs of its location on the parking lot.

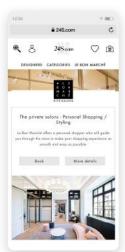
#### Check-In & Queuing

Manage your traffic flow to ensure a safe store visit and avoiding long waiting lines.

#### **Our Clients**

## What booxi is used for















Personalization Teleconsultation Scheduling

Personal Shopping

Spa Booking

Beauty Coaching

Workshops Events Rental Management

Eye Exams

Curbside Pickup

#### **Touchpoints for 1on1 appointment**

# The Customer Journey



#### **Static Navigation**

- Home Page
- Contact Page
- Product Page
- Store Locator
- Return & Exchange Page



#### **Dynamic Navigation**

- Chat bot
- Wishlist
- Abandoned shopping cart
- Based on
  navigation history



#### **Buying process**

- Order Collection
- On first order



#### Client account

- Services for VIP Customers
- Return & Exchanges
- Book After Sale Services

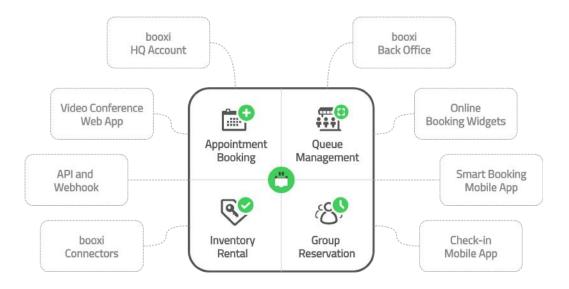


## **Smart Solutions**

We provide a mature solution in constant evolution to meet our evolving customer needs.

We are expert at booking and we partner with solution providers to simplify the connection to your ecosystem.

- Hosting in Europe, US and Russia
- GDPR and ADA compliance





# A suite of solutions tailored to your needs.

#### **Back Office**

Manage bookings and availability calendars for queue, appointments, group reservations (workshop, class, event).



## **HQ Account**

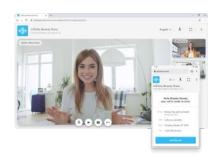
Manage all store locations from a centralized HQ account. Perform batch updates of stores and services (customer concerns) information (including average counselling times).





## **Online Booking**

Allow customers to book appointments, reservations, store visits or check-in a queue from home or using their mobile phone. Self check-in kiosk made in minutes.



### **Video Conference**

Book consultation and conduct staff training, workshops and classes from the distance using booxi videoconference solutions.



# A suite of solutions tailored to your needs.

## Mobile Check-in app

Simple and effective ways to control your in-store traffic and avoid lineups at your doorstep, while providing a good customer experience and respecting social distancing.



## **Mobile Booking app**

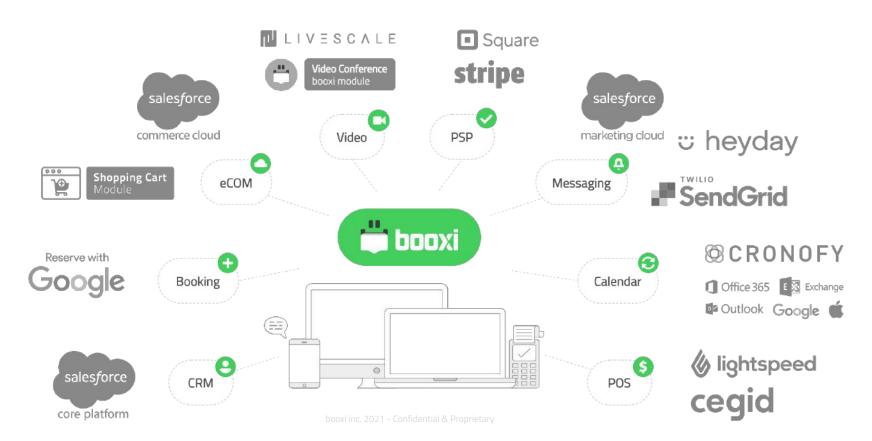
Run booxi on a tablet or mobile device to manage your bookings, and access multiple stores, employee calendars, and more.



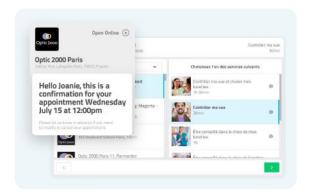
## Widget, APIs, Webhooks and Connectors

A suite of widget that can be integrated in minutes, REST APIs and webhooks to develop custom experiences and get real-time notifications. And a suite of connectors for rapid integration with your ecosystem.

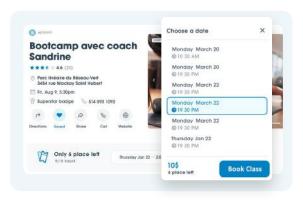
# **Ecosystem of Integrations**



## How to integrate booxi







#### Plug & Play

Fast integration with booxi standard emails & SMS, your logo and details, and a custom book now button.

LOEWE SEPHORA

#### **Connect & Customize**

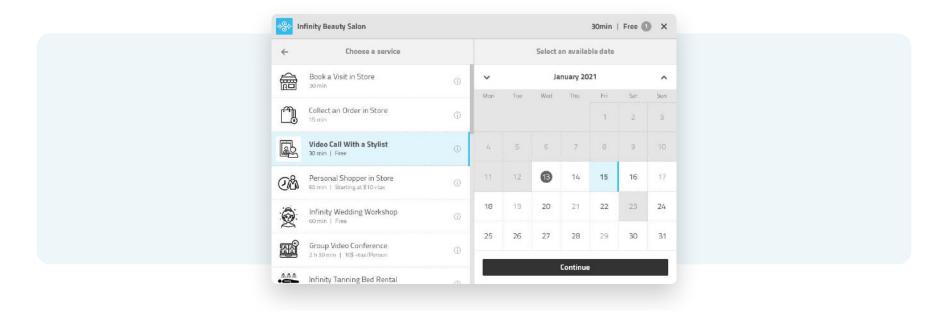
Custom branded emails and booking iframe, with POS & CRM connectors for a dedicated customer journey.



#### **Complete Tailored Solution**

Integrate booxi to your in-house solutions and 3rd party systems with REST APIs GET/POST/PUT & Webhooks.







Appointment Booking



**Group Reservations** 



Rental Reservations



Queue Management



Booking APIs



## Bertrand de Buyer

Key Account Manager

bertrand@booxi.com

### **Elie Perez**

CRO | Co-founder

elie@booxi.com